

2005 First Quarter Results Presentation
August 18, 2005



Disclaimer



This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of Mechel OAO (Mechel) or any of its subsidiaries in any jurisdiction or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. Any purchase of securities should be made solely on the basis of information Mechel files from time to time with the U.S. Securities and Exchange Commission. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. None of the Mechel or any of its affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

This presentation may contain projections or other forward-looking statements regarding future events or the future financial performance of Mechel, as defined in the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. We wish to caution you that these statements are only predictions and that actual events or results may differ materially. We do not intend to update these statements. We refer you to the documents Mechel files from time to time with the U.S. Securities and Exchange Commission, including our Form 20-F. These documents contain and identify important factors, including those contained in the section captioned “Risk Factors” and “Cautionary Note Regarding Forward-Looking Statements” in our Form 20-F, that could cause the actual results to differ materially from those contained in our projections or forward-looking statements, including, among others, the achievement of anticipated levels of profitability, growth, cost and synergy of our recent acquisitions, the impact of competitive pricing, the ability to obtain necessary regulatory approvals and licenses, the impact of developments in the Russian economic, political and legal environment, volatility in stock markets or in the price of our shares or ADRs, financial risk management and the impact of general business and global economic conditions.

The information and opinions contained in this document are provided as at the date of this presentation and are subject to change without notice.



Introduction and Overview

Mechel at a glance

Low-cost vertically integrated producer, virtually self-sufficient in raw materials

Strong mining business: 2nd largest coking coal producer and largest exporter

NYSE-listed, best corporate governance practices



Strategy to increase segment value and overall efficiency

Track record of turning around assets and realizing synergies

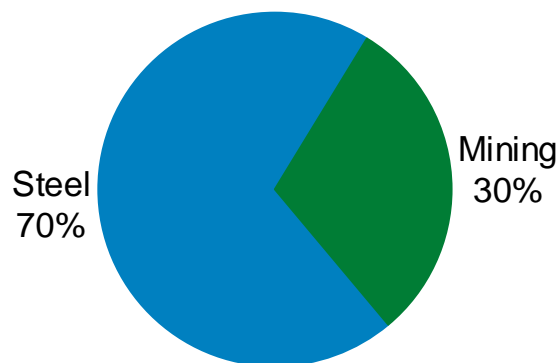
Able to increase production and lower costs with targeted capex



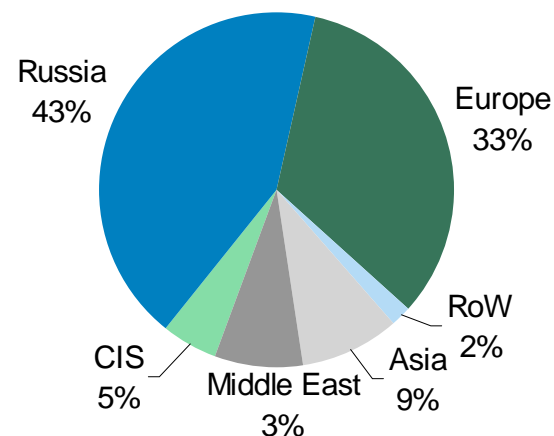
1Q2005 Highlights

- ◆ Net income increased 219.6% to \$169.5 million as revenues increased 60.1% to \$1.05 billion
- ◆ Consolidated EBITDA margin of 26.6%
- ◆ Acquisition of 25% +1 share stake in Yakutugol
 - Significant development opportunity for the mining segment, with access to a new region with substantial coal and iron ore reserves
- ◆ Efficiency improvement programs in the steel segment continued
- ◆ Maintained leadership in core products
 - 2nd largest coking coal producer and largest exporter
 - 2nd largest longs producer

Revenue breakdown by product, 1Q2005



Revenue breakdown by region, 1Q2005



1Q2005: Mining Segment Accomplishments

- ◆ Operating income of \$184.2 million on revenues of \$313.6 million
 - Operating income growth of 715.2%
 - Revenue growth of 123.0%
- ◆ EBITDA margin of 59.3%. Mining segment EBITDA represented 66.5% of total consolidated EBITDA
- ◆ Acquisition of a stake in Yakutugol, output of 9 million tonnes, of which 5.4 tonnes is coking coal
- ◆ Equipment upgrade at nickel operations
- ◆ Strong segment output growth

Product	1Q2005, thousand tonnes	1Q2005 vs. 1Q2004, %
Coal	4,084	+12.8
Coking coal	2,337	+12.3
Steam coal	1,747	+13.4
Iron ore concentrate	1,041	+14.3
Nickel	2.4	-16.8

1Q2005: Steel Segment Accomplishments



- ◆ Revenues increased 43% to \$735.7 million
- ◆ Steel segment EBITDA constituted 33.5% of consolidated EBITDA
- ◆ Efficiency and cost-saving programs underway
- ◆ Increasing share of flat products

Product	1Q2005, thousand tonnes	1Q2005 vs. 1Q2004, %
Coke	718	-1.2
Pig iron	994	+17.4
Steel	1,615	+14.0
Rolled products	1,331	+19.7
Hardware	145.2	+10.5



2005 Strategy and Outlook

Management to focus on profitability of operations

- ◆ 1st quarter was a very successful period with strong operational and financial performance, however we saw increasingly difficult market conditions later on during 2005 and towards the end of the year
- ◆ Cost control and efficiency are primary goals for 2005
- ◆ Work to maintain high profitability of the mining segment
- ◆ Focus on improving profitability of steel operations
- ◆ Expand integration between subsidiaries

Possible developments in 2005

- ◆ Possible decision to diversify further the product mix towards higher-value quality flat products
- ◆ Additional acquisitions to further strengthen market position

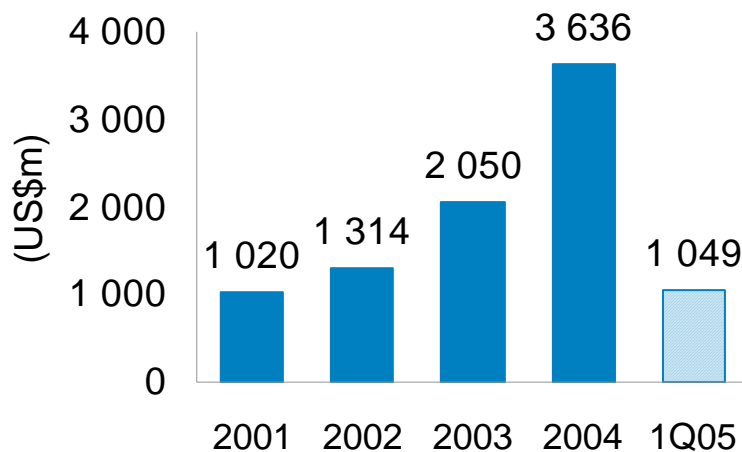


Financial Review

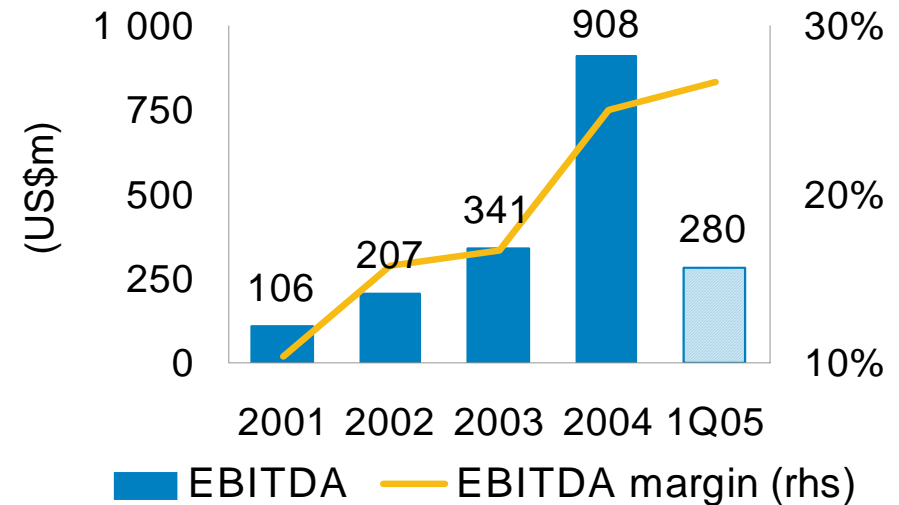


Strong financial performance

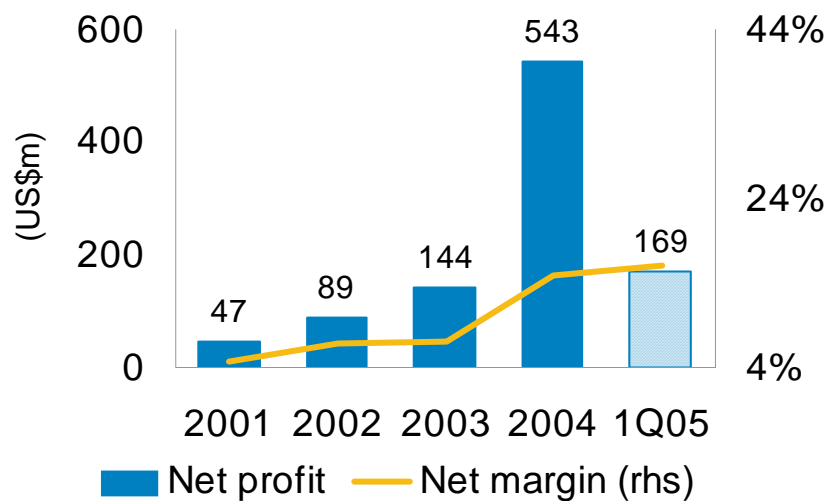
Revenues



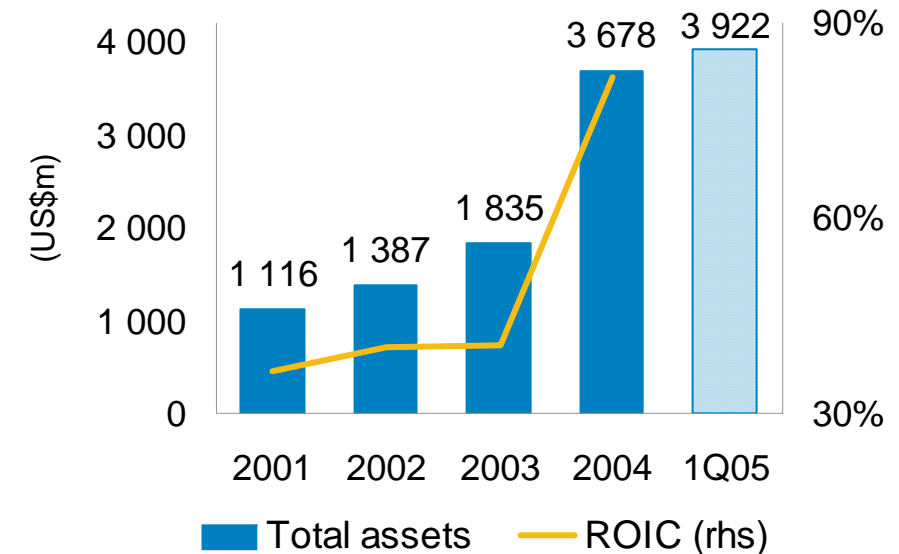
EBITDA*



Net profit *



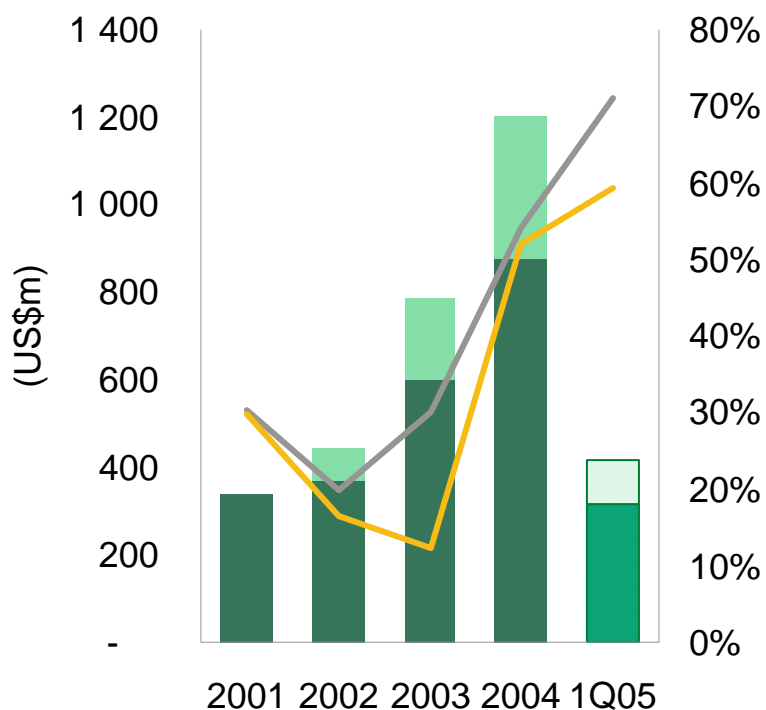
Total assets



* Excluding MMK gain

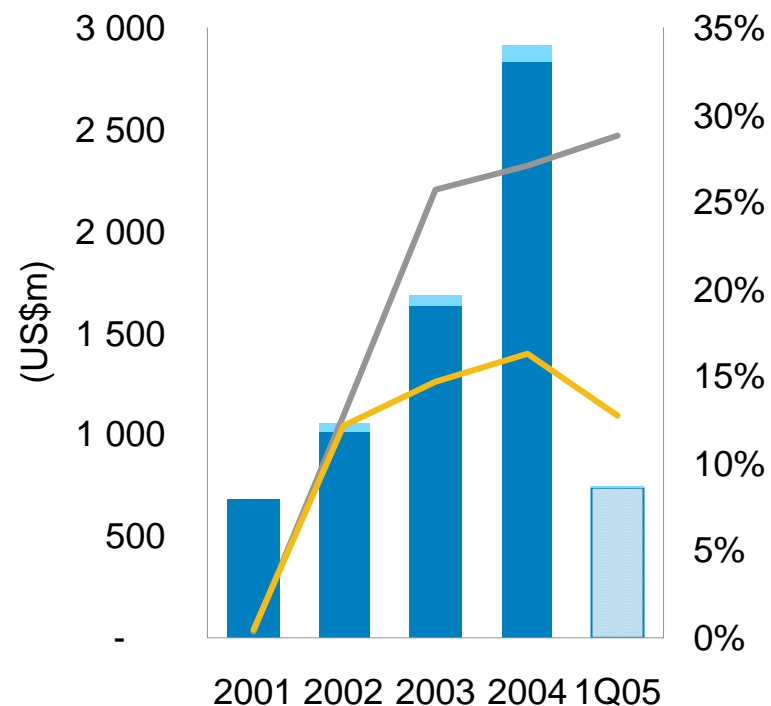
Segment operations yield solid results

Mining segment



- Intersegment revenues
- Revenues
- EBITDA margin (rhs)
- Gross margin (rhs)

Steel segment



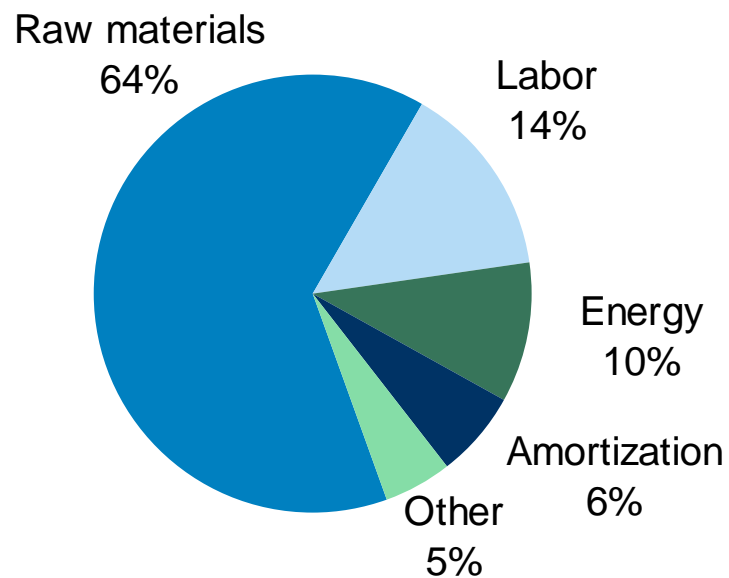
- Intersegment revenues
- Revenues
- EBITDA margin (rhs)
- Gross margin (rhs)

Maintain focus on cost control

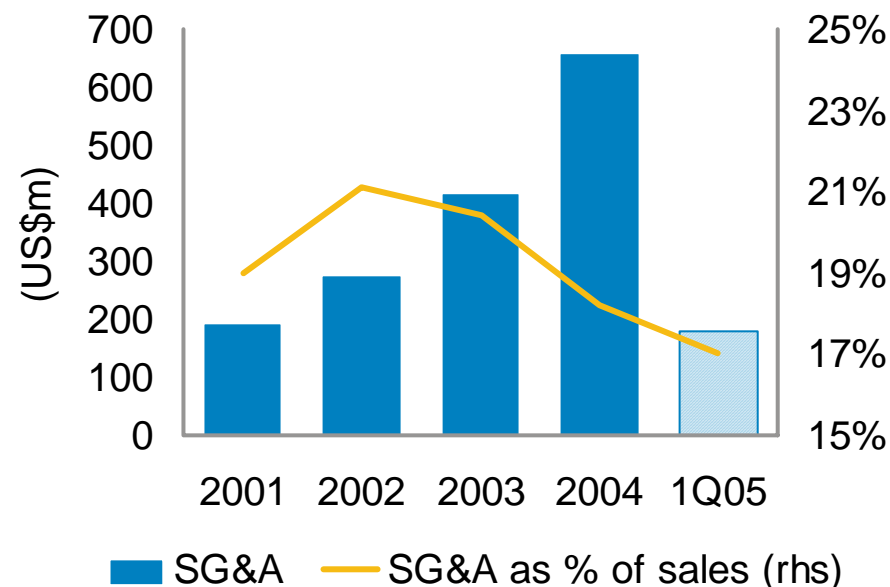
Tight control over our cost base remains strategic priority

- ◆ Continued integration between subsidiaries expected to reduce costs
- ◆ Decreasing SG&A expenses as % of sales – 16.9% in 1Q2005
- ◆ Own generation of electrical energy through cogeneration facilities
- ◆ Own logistics and port infrastructure

COGS breakdown, 1Q2005



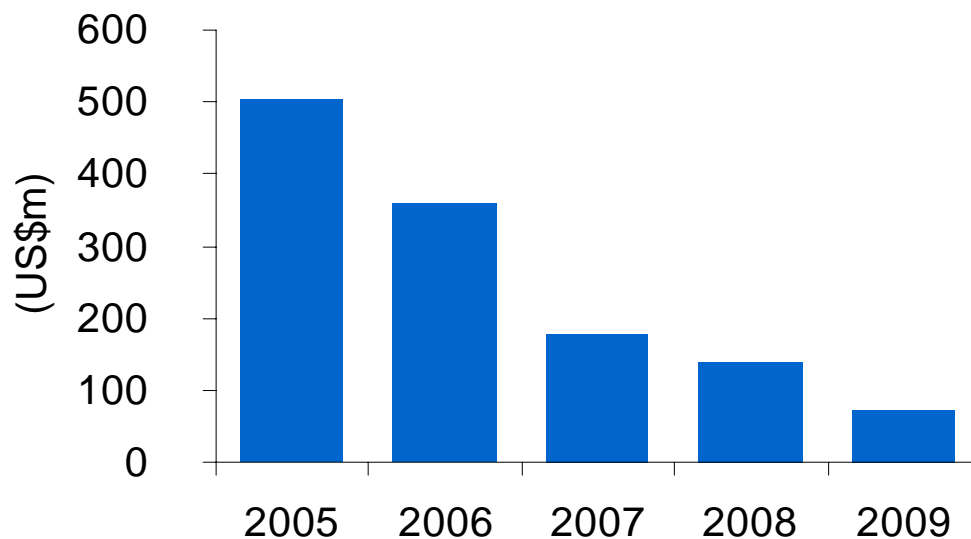
SG&A expenses



Targeted capital expenditure program

- ◆ Capex program in 2005 is directed at reducing bottlenecks and improving efficiency
- ◆ \$1.25 billion from 2005 through 2009*
 - 1Q2005 capex of \$133,5 million
- ◆ Focus on cost saving measures rather than on increasing output

Expected capex program, 2005-2009



* Capex for new coal assets is not included

Mechel at a glance

Low-cost vertically integrated producer, virtually self-sufficient in raw materials

Strong mining business: 2nd largest coking coal producer and largest exporter

NYSE-listed, best corporate governance practices



Strategy to increase segment value and overall efficiency

Track record of turning around assets and realizing synergies

Able to increase production and lower costs with targeted capex

