



1Q2013 RESULTS PRESENTATION

JUNE 18, 2013



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FINANCIAL HIGHLIGHTS

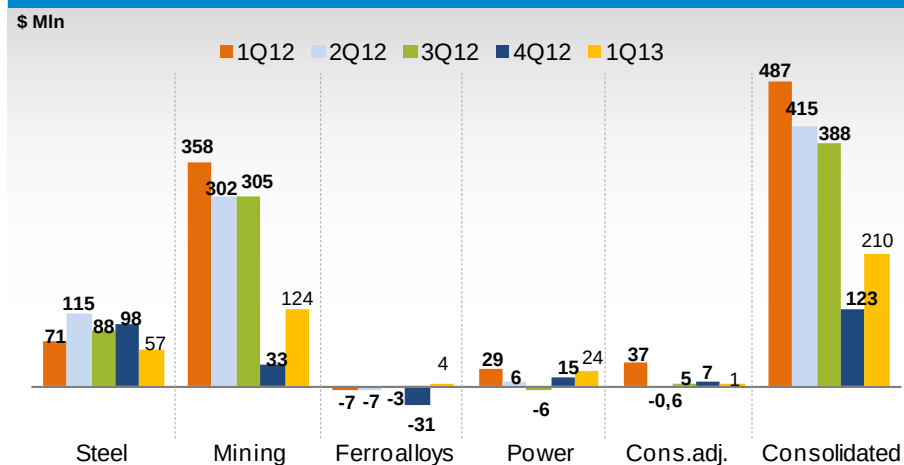


SEGMENTS OVERVIEW

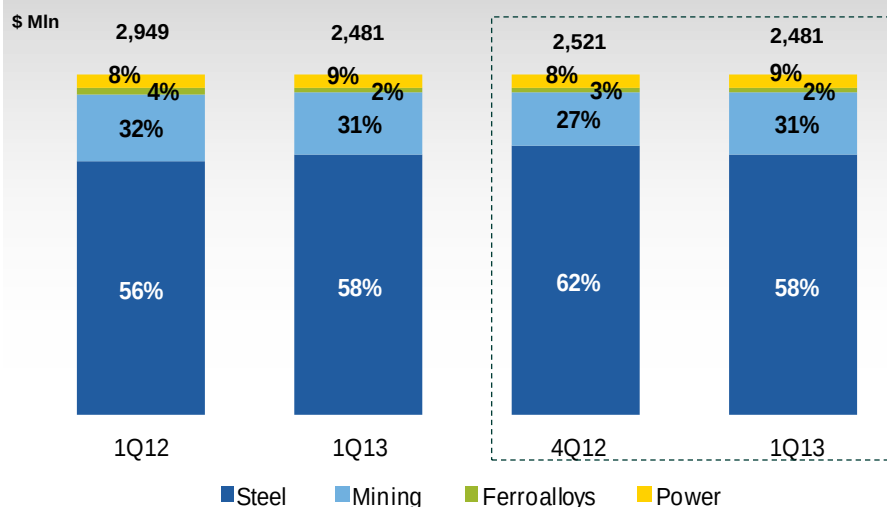


+	Consolidated revenue is flat q-o-q at \$2.5 bn
+	As loss making steel assets are either disposed off or idled steel segment decreased its share in the consolidated revenue from 62% to 58% q-o-q
+	Mining segment continues to dominate the consolidated EBITDA with its share of 59%

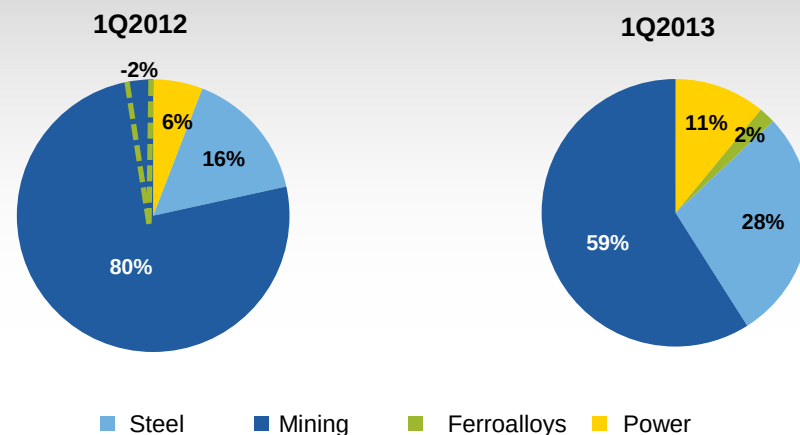
EBITDA⁽¹⁾ BY SEGMENTS



REVENUE FROM THIRD PARTIES



EBITDA BY SEGMENTS



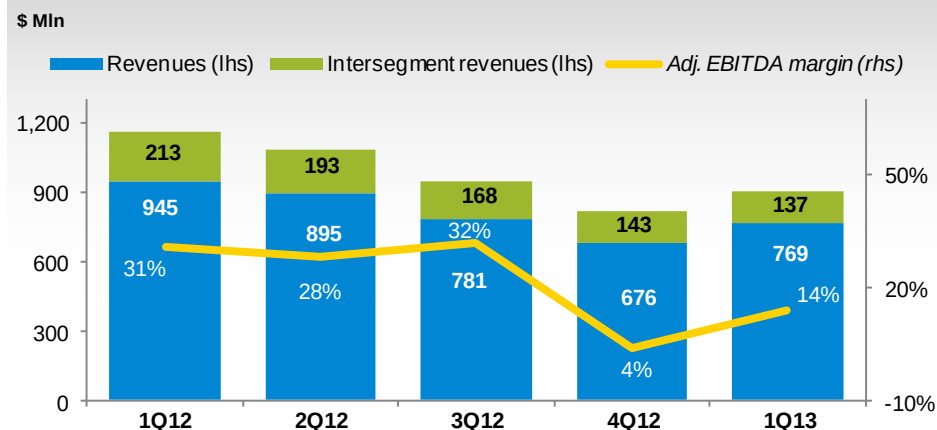
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MINING SEGMENT

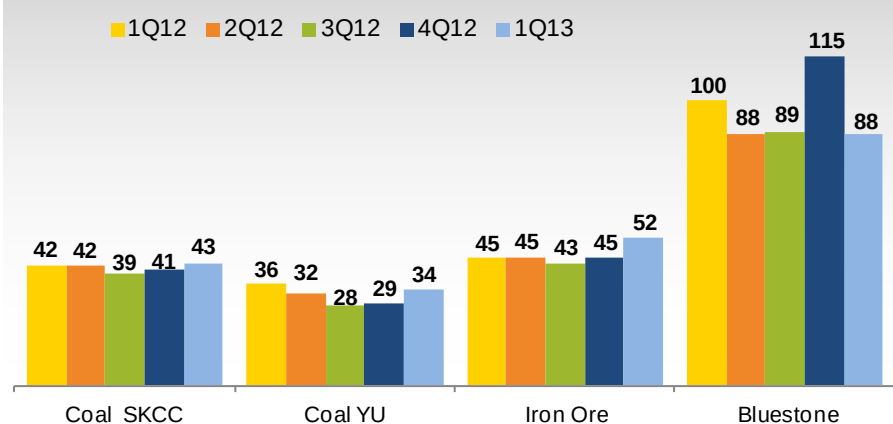


- +** Improved spot pricing environment followed by increased export sales led to 14% q-o-q revenue growth to \$769 mn
- +** ...with EBITDA back with a 4x improvement!
- +** Cash costs at Russian assets slightly up on seasonal factors
- +** Cash cost at Bluestone down q-o-q after re-launch of idled mines

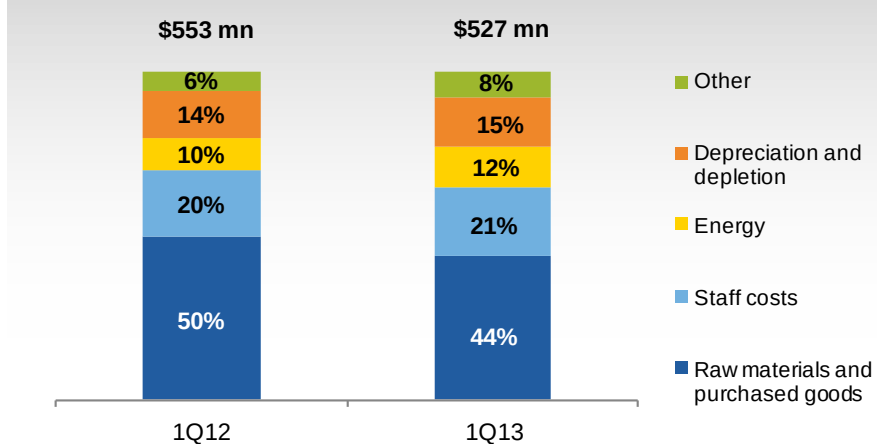
REVENUE, EBITDA⁽¹⁾



CASH COSTS, US\$/TONNE



COS STRUCTURE

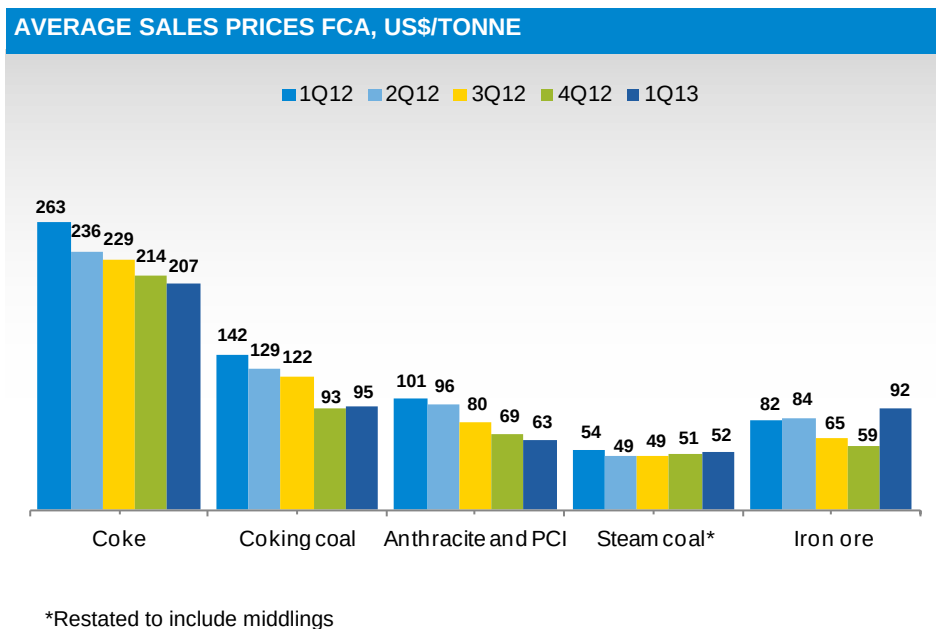
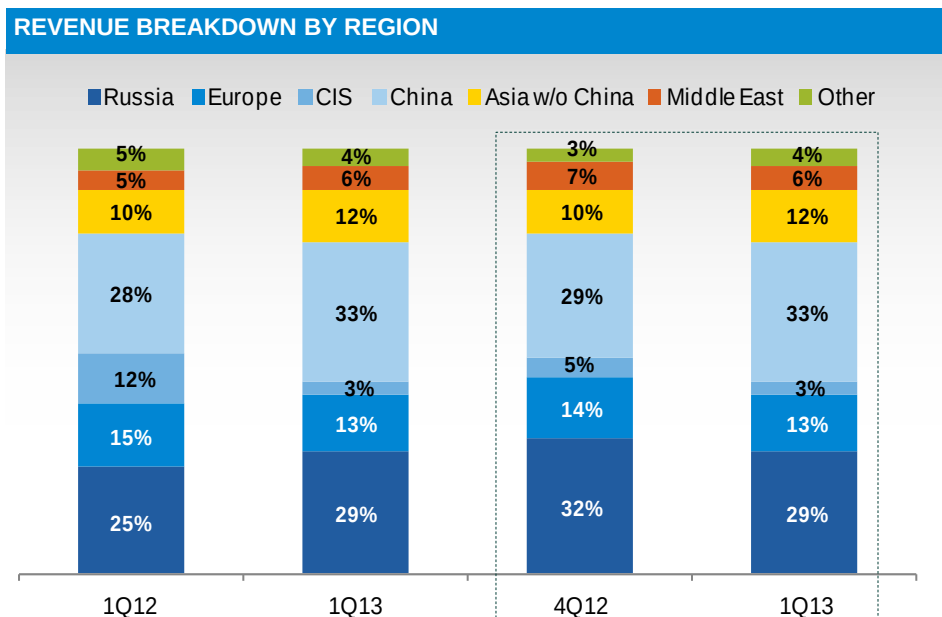
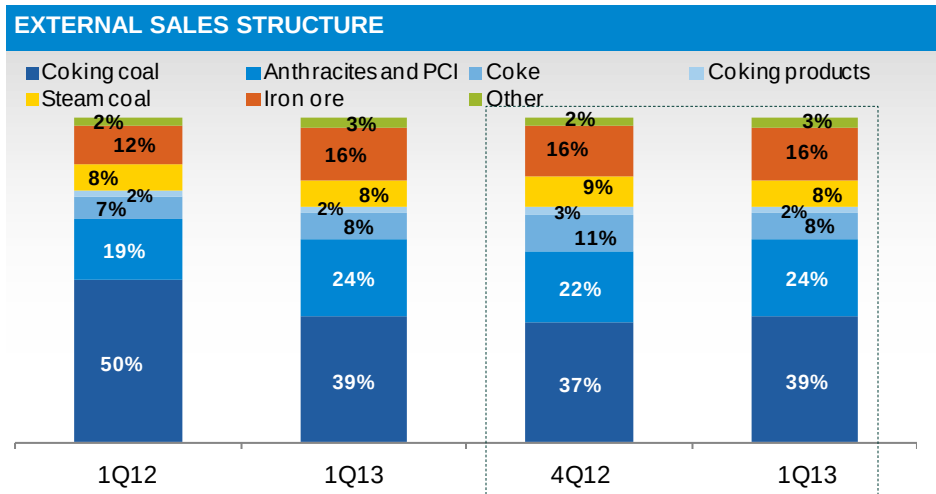


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MINING SEGMENT



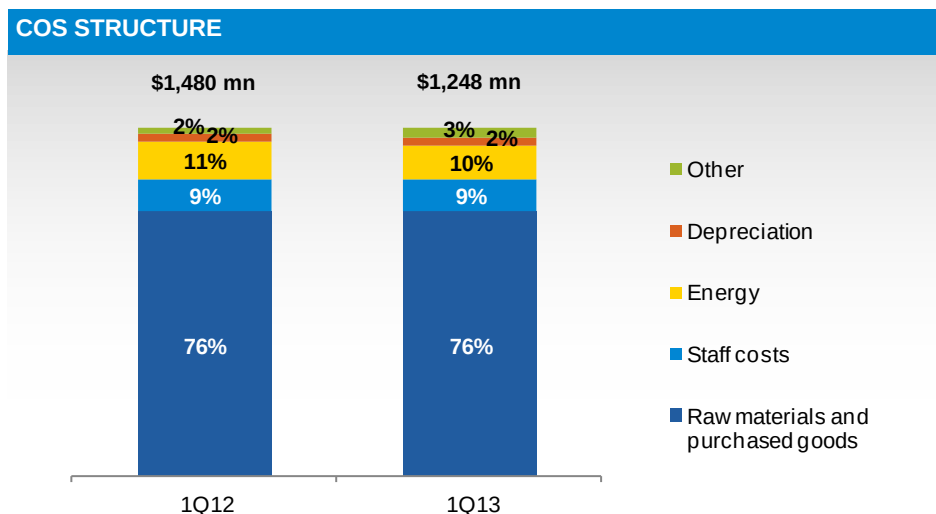
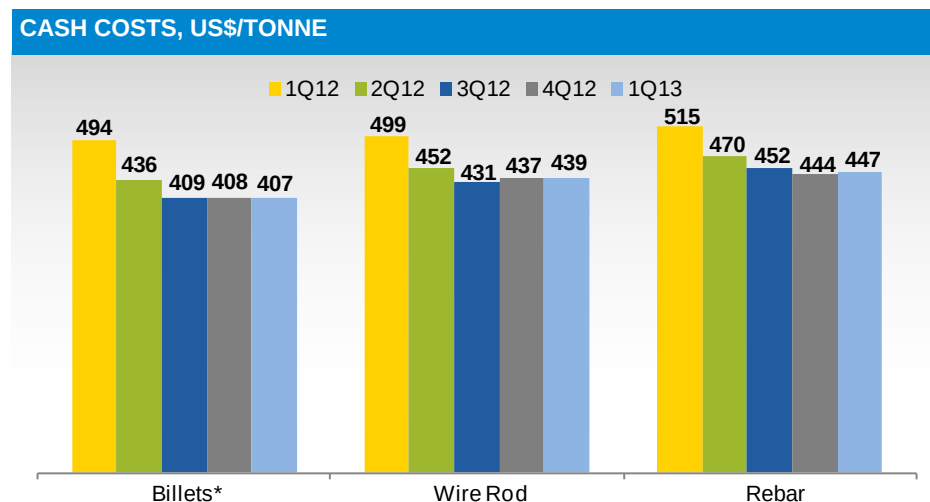
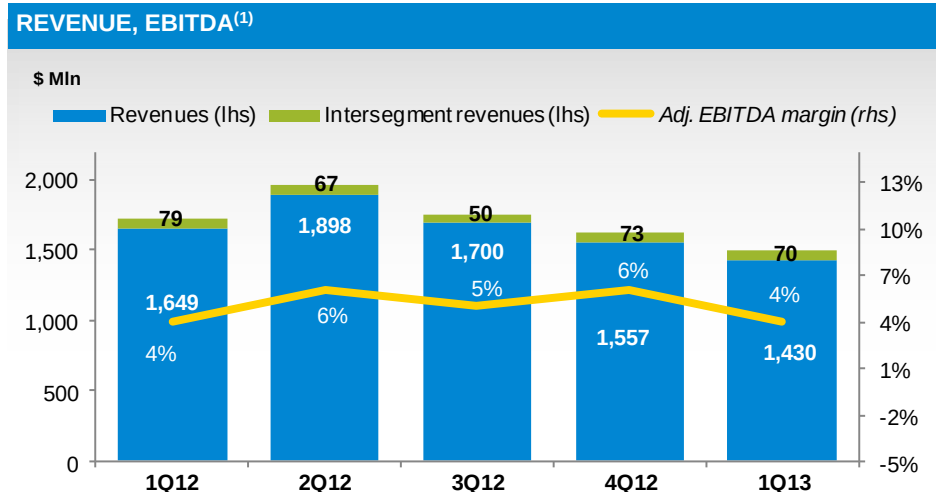
+	Coking coal sales up 22% q-o-q due to increase in export sales to Asia on improved demand and pricing
+	Exports of anthracite and PCI grew by 23% as sales to Asian markets and Brazil substantially increased
+	Iron ore average FCA price up 55% Q-o-Q
+	Share of Russia in sales continues to fall, as penetration into new export markets grows.



STEEL SEGMENT



+	Revenue down 8% q-o-q due to seasonal demand slowdown
+	Romanian plants disposal and cost control measures across the board help to maintain profitability...
+	... resulting in 1Q13 EBITDA of \$57 mn
+	Bottom line affected by \$91 mn of one-off negative result from disposal of Romanian assets



*Carbon and low-alloyed billets

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STEEL SEGMENT



+

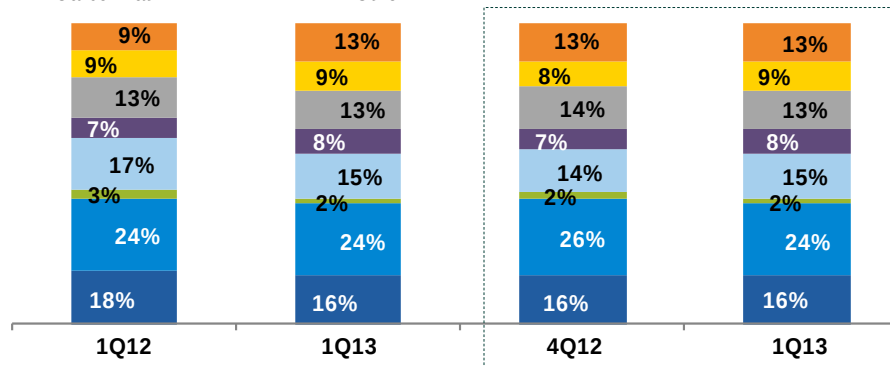
Share of Europe falls to 17% as East-European business is reduced and sales are shifted to a more buoyant Russian market.

+

Disposal of Romanian assets, idling of DEMZ and cutting of resale business with Estar result in a reduction in rebar, billet and wire sales volumes, though compensated with higher gross margin of 17%.

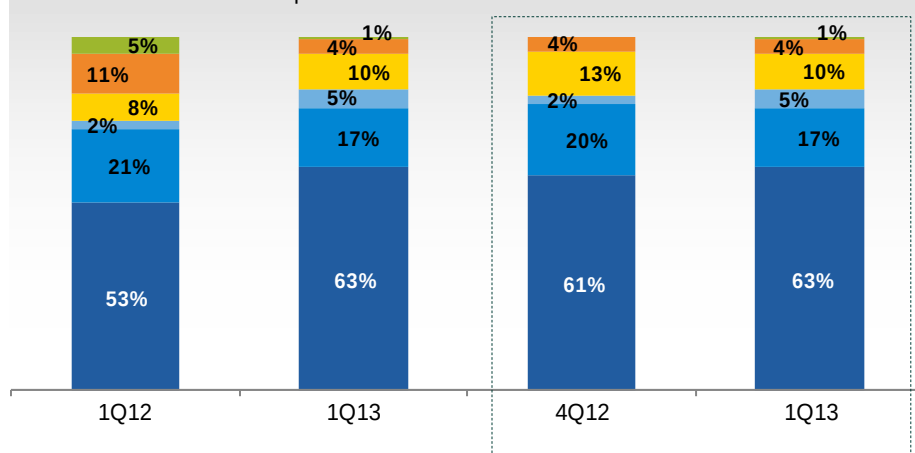
EXTERNAL SALES STRUCTURE

■ Semi-finished steel products ■ Rebar ■ Stainless flat products
■ Carbon long products ■ Forgings and stampings ■ Hardware
■ Carbon flat ■ Other



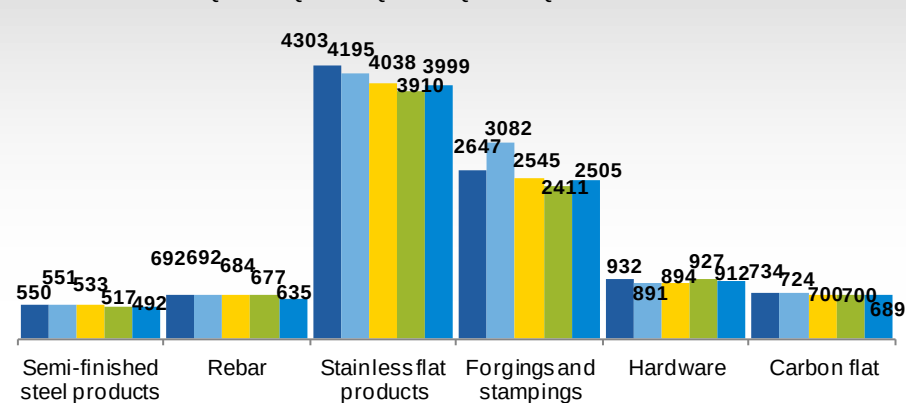
REVENUE BREAKDOWN BY REGION

■ Russia ■ Europe ■ Asia ■ CIS ■ Middle East ■ Other



AVERAGE SALES PRICES FCA, US\$/TONNE

■ 1Q12 ■ 2Q12 ■ 3Q12 ■ 4Q12 ■ 1Q13

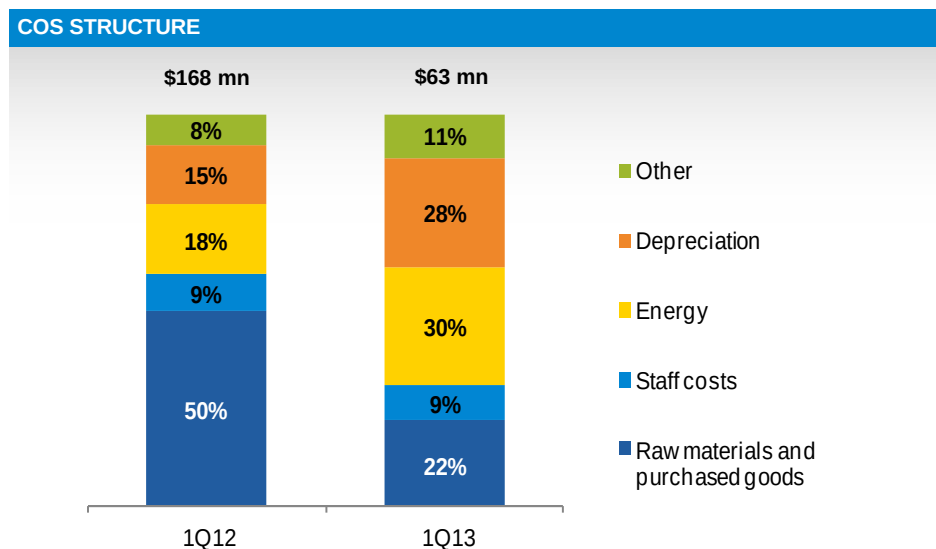
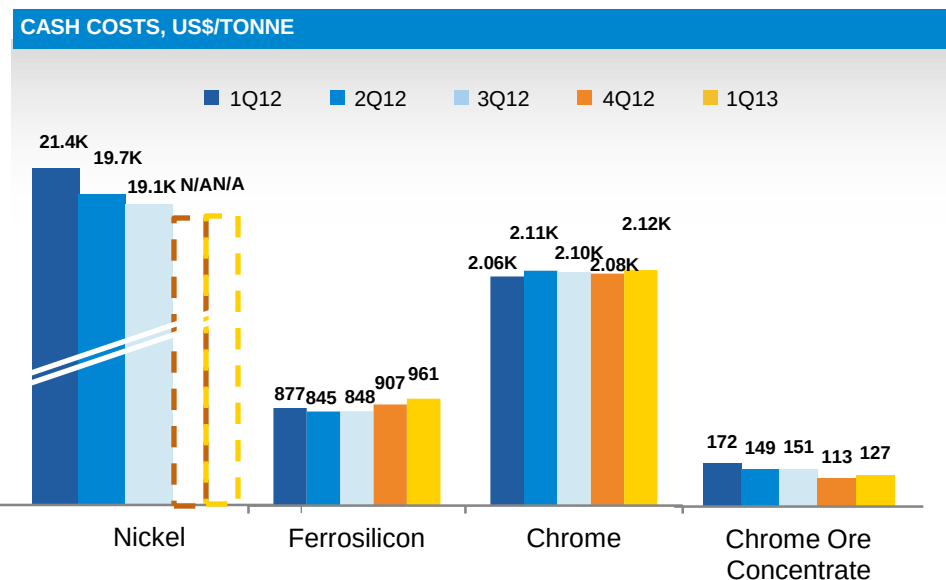
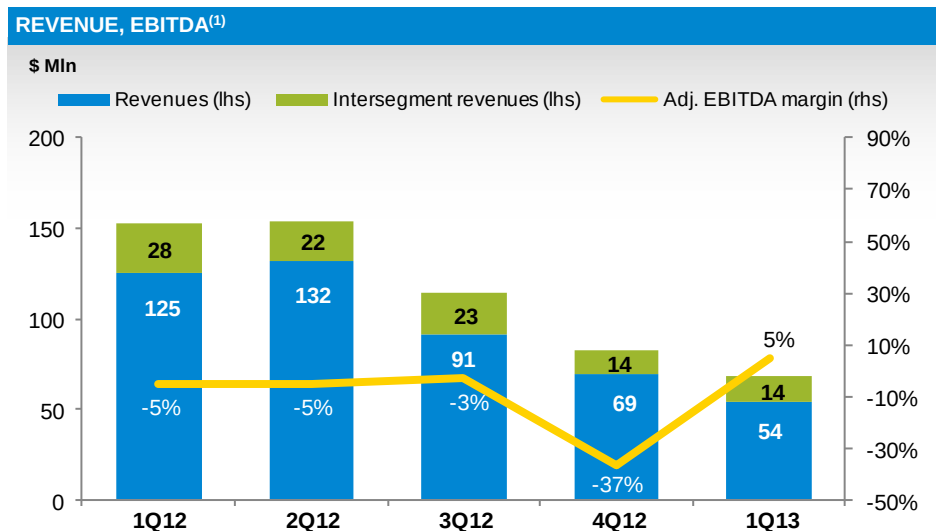


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FERROALLOYS SEGMENT



+	Revenue down 21% q-o-q due to termination of Ni sales
+	Cash costs demonstrate moderate growth on higher electricity tariff
+	Idled Ni production and trimmed chrome production support economics of the segment with 5% EBITDA margin vs. -37% in 4Q12
+	Adjusted net loss decreased 70% vs 4Q12



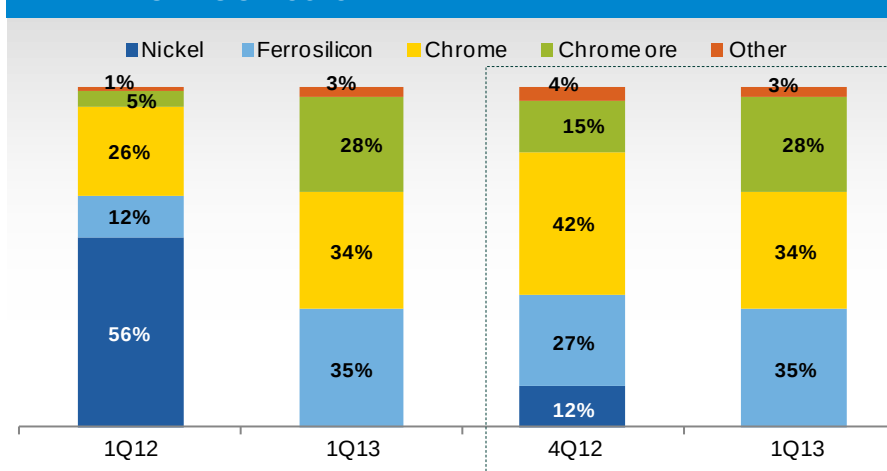
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FERROALLOYS SEGMENT

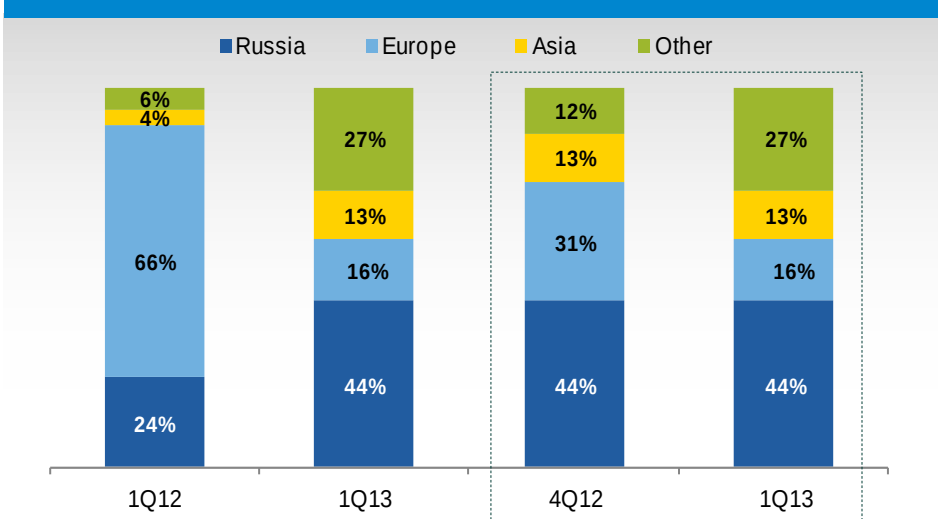


+	Export sales of FeSi grow from 21% in 4Q12 to 52% in 1Q13 as demand in Asia picks up
+	Cr sales volumes in line with production, dropping 41% q-o-q as inventories are liquidated
+	As Ni plant is halted share of segment's sales to Europe down from 66% to 16% with Russia and Asia taking over.
+	Adjustment of Cr operations result in higher Cr concentrate sales, showing better economics.

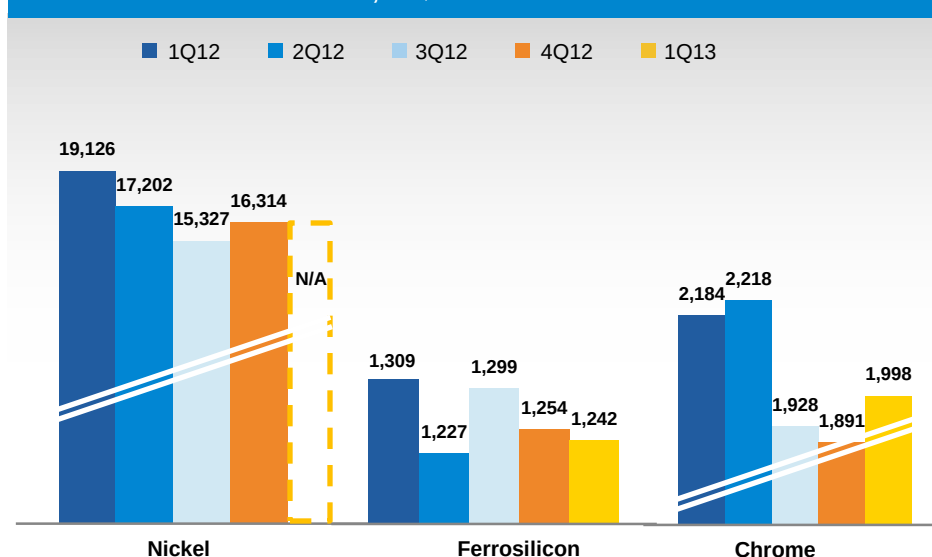
EXTERNAL SALES STRUCTURE



REVENUE BREAKDOWN BY REGION



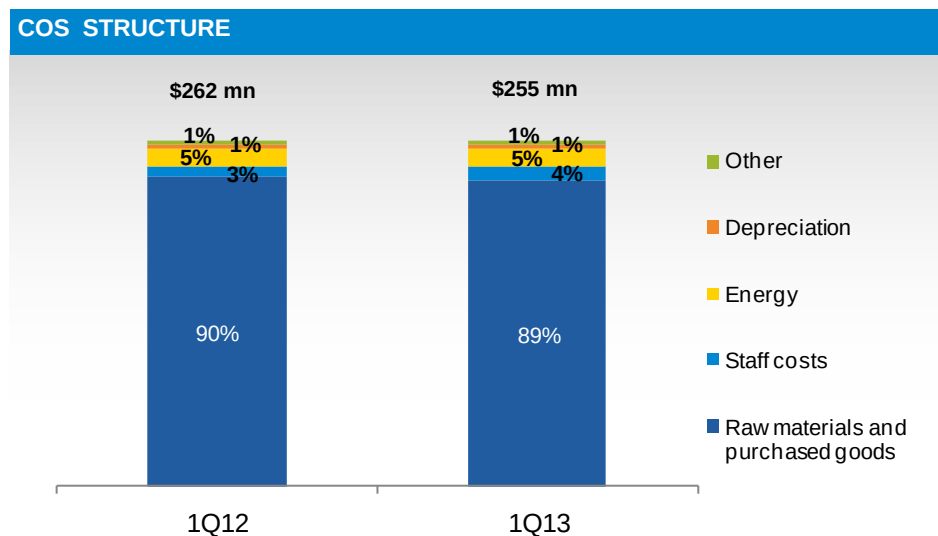
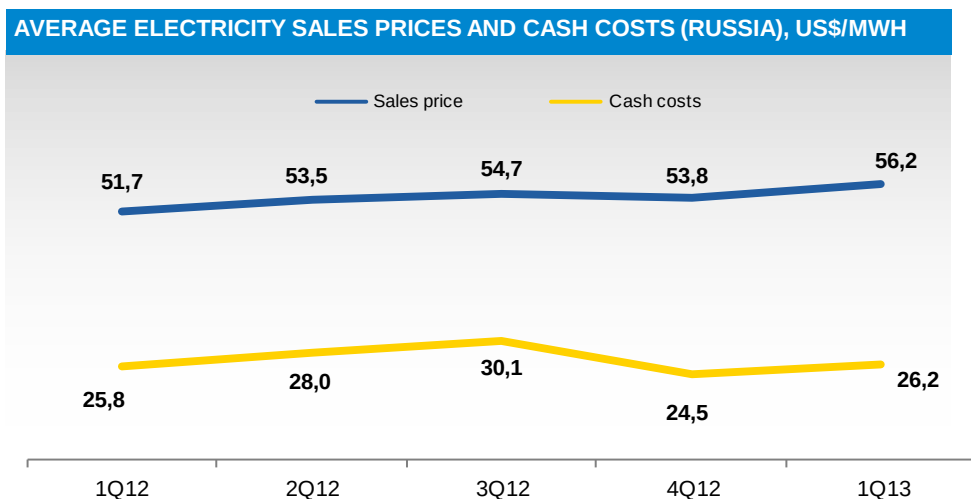
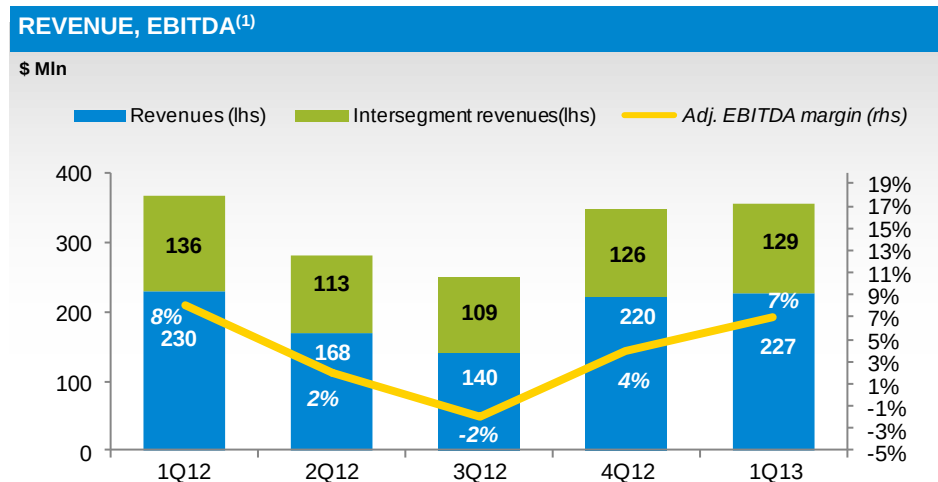
AVERAGE SALES PRICES FCA, US\$/TONNE



POWER SEGMENT



+	Financials improve due to high season for electricity and heat consumption
+	• Revenue up by 3% q-o-q • EBITDA up by 55% q-o-q to \$24 mn • Net income up to \$7 mn vs net loss of \$41 mn in 4Q12



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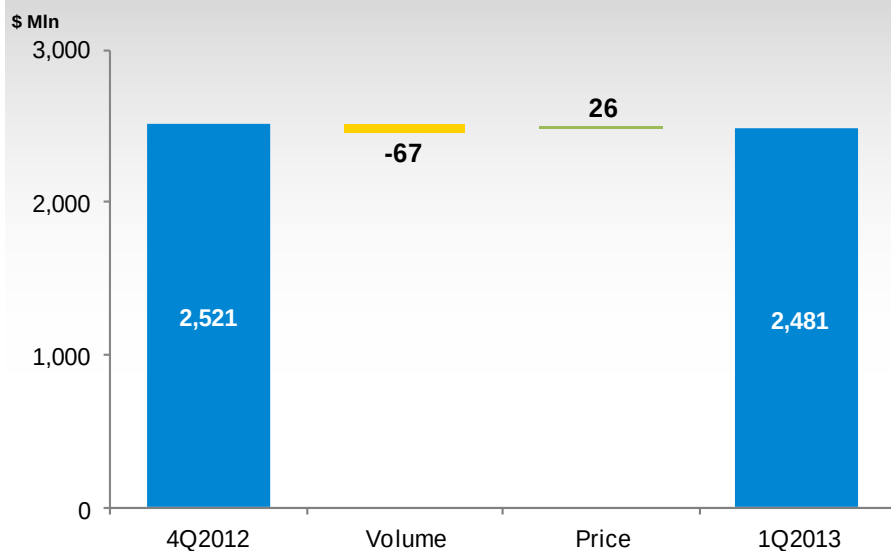
Consolidated P&L



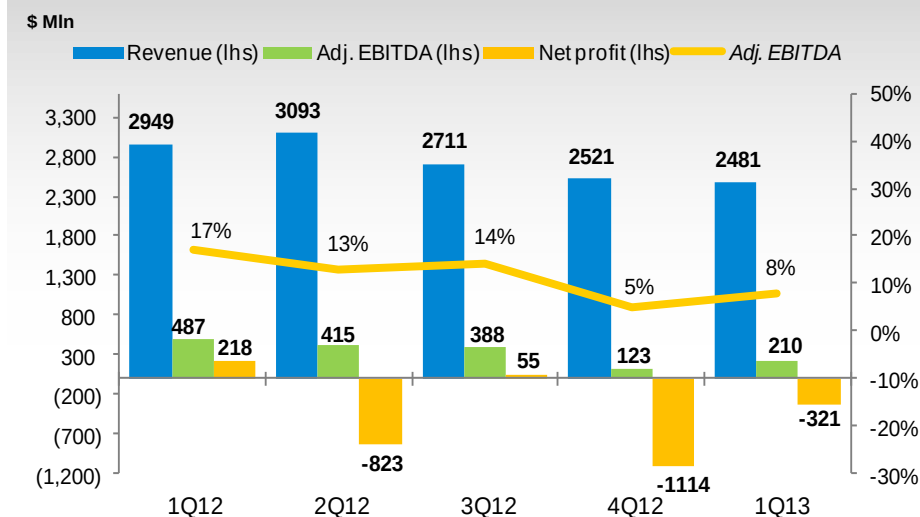
1Q2013 FINANCIAL PERFORMANCE Q-O-Q HIGHLIGHTS:

+	Consolidated EBITDA up 71% q-o-q to \$210 mn on better profitability in the mining, power and ferroalloys segments. Unaffected by any one-off factors
+	1Q2013 net result affected by \$91 mn of one-off negative result from disposal of Romanian assets and \$75 mn of FX loss

REVENUE DYNAMICS



REVENUE, EBITDA⁽¹⁾ AND NET PROFIT



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Cash Flow Statements



Continuing working capital management added another \$51 mn to the CFO that totaled \$69 mn in 1Q2013

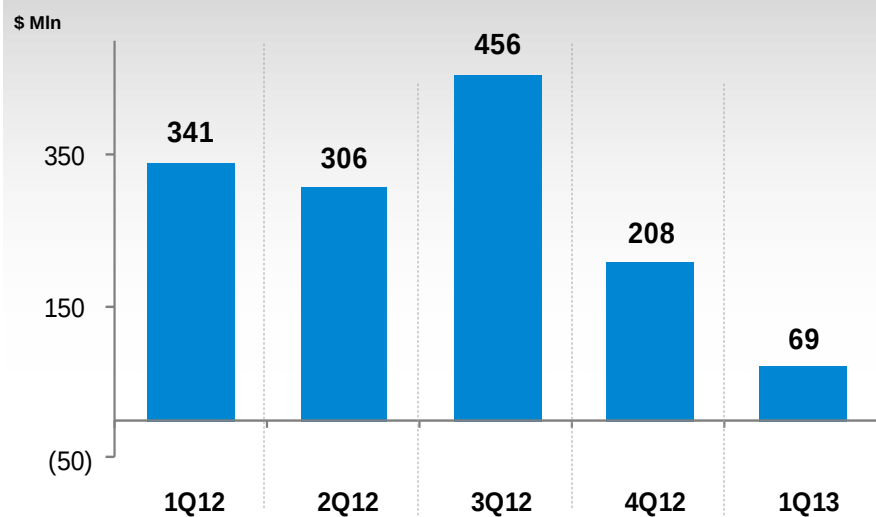


Inventory reduction release another \$155 million though almost offset by extension of payment terms to keep the sales up.

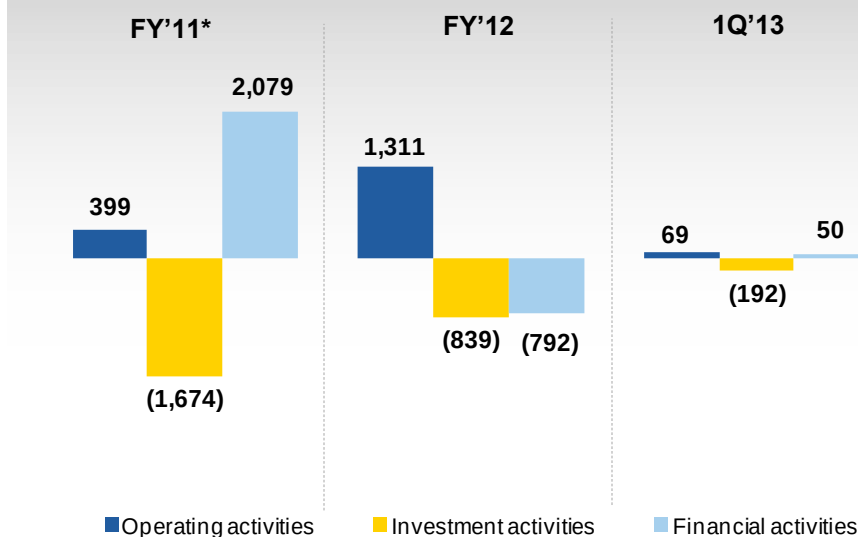


Investment cashflow at \$192 mn in 1Q13, resulting only in an insignificant increase in debt thanks to ruble depreciation.

OPERATING CASH FLOW DYNAMICS



NET CASH FLOW



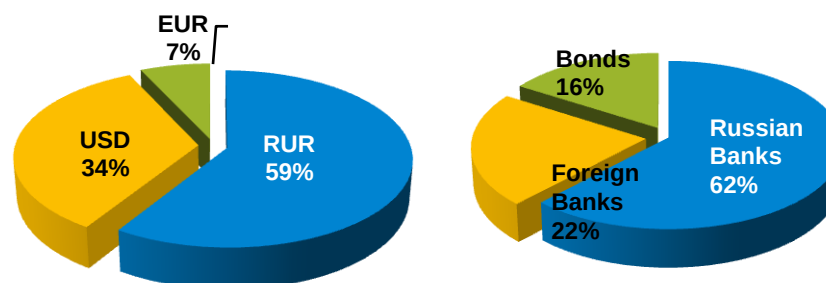
* Excluding the effect of loan to Estar

Successful refinancing and improved liquidity to service upcoming maturities

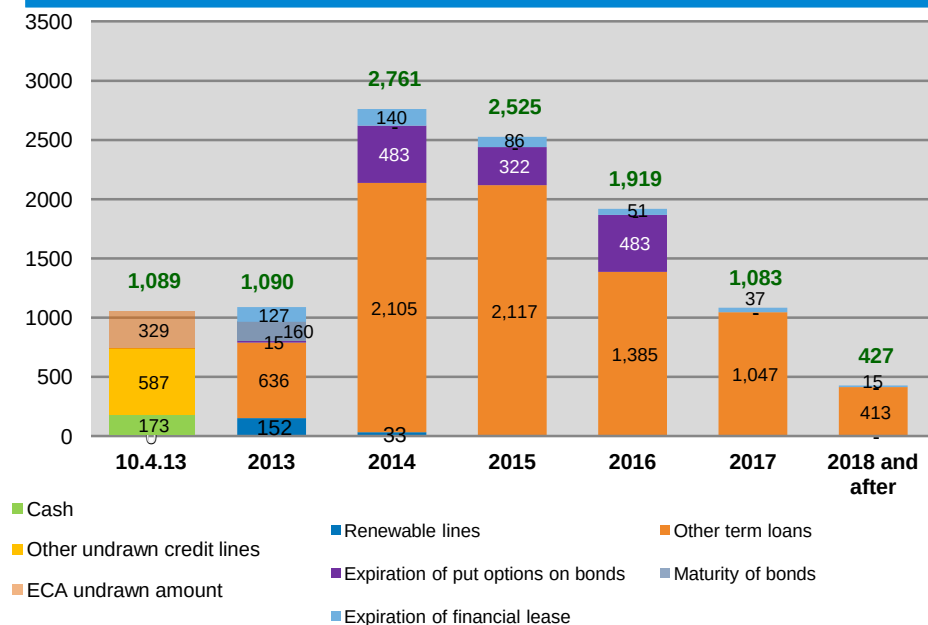


- +** Net debt stable, estimated at \$9.55 bln (including financial lease) as of June 1, 2013
- +** Cash and available credit lines total \$0.8 bln as of June 1, 2013
- +** A new RUR 40 bln (~ \$1.3 bln) 5 year facility from VTB and \$1 bln 3–5 year credit lines from Gazprombank have substantially eased the liquidity pressure from repayments in 2013 and were partially applied to reduce debt service in 2014 – 2015

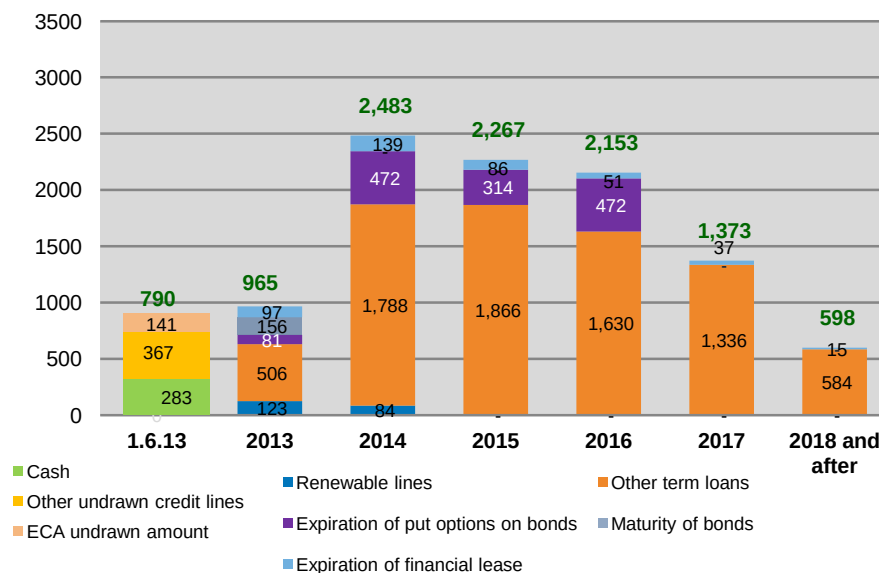
DEBT PROFILE AS OF JUNE 1, 2013



DEBT MATURITY SCHEDULE AS OF APRIL 10, 2013 WITH PRO FORMA



DEBT MATURITY SCHEDULE AS OF JUNE 1, 2013 WITH PRO FORMA*



* assuming refinancing of GBP lines according to the terms of executed committed credit facilities

FINANCIAL RESULTS OVERVIEW



US\$ MILLION UNLESS OTHERWISE STATED	1Q13	4Q12	CHANGE, %
Revenue	2,481	2,521	-1.6%
Cost of sales	(1,743)	(1,882)	-7.4%
Gross margin	29.8%	25.4%	
Operating profit / (loss)	61	(933)	-
Operating margin	2.5%	-37.0%	
Adjusted EBITDA ⁽¹⁾	210	123	70.7%
Adjusted EBITDA ⁽¹⁾ margin	8.5%	4.9%	
Net Income / (loss)	(321)	(1 114)	-71.2%
Net Income margin	-12.9%	-44.2%	

Sales volumes ⁽²⁾ , '000 tonnes			
Mining segment	6,060	5,570	8.8%
Steel segment	1,724	1,872	-7.9%

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(2) Includes sales to the external customers only