Consolidated Financial Statements

June 30, 2003 and 2002

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OAO BALTIKA BREWERY

AND SUBSIDIARIES

Consolidated Balance Sheets

June 30, 2003 and December 31, 2002

(in thousands U.S. dollars)

| Assets | | June 30, 2003 | December 31, 2002 |
|--|-----|------------------|--------------------------|
| Current assets: | | | |
| Cash and cash equivalents | \$ | 14,934 | 12,844 |
| Trade accounts receivable, net (note 2) | | 27,027 | 7,024 |
| Loans receivable, net (note 3) | | 33 | 110 |
| Inventories (note 4) | | 82,853 | 58,583 |
| Prepayments and other receivables (note 5) | | 56,629 | 72,251 |
| Total current assets | _ | 181,476 | 150,812 |
| Investment securities (note 6) | | 322 | 310 |
| Investments in affiliated companies (note 7) | | 9,827 | 8,042 |
| Loans receivable, net (note 3) | | 10,388 | 10,408 |
| Property, plant and equipment net (note 8) | | 611,167 | 525,688 |
| Intangible assets | | 1,206 | 668 |
| Total assets | \$_ | 814,386 | 695,928 |
| Liabilities and Shareholders' Equity Current Liabilities: | | | |
| Trade accounts payable Short term debt including current installments of long | \$ | 55,720 | 33,136 |
| Short-term debt including current installments of long- term debt (note 10) Current installments of obligations under capital leases | | 73,711 | 69,766 |
| (note 11) | | 1,309 | - |
| Accrued salaries, wages and benefits | | 17,866 | 15,914 |
| Accrued taxes | | 19,328 | 10,768 |
| Other liabilities | | 28,989 | 4,073 |
| Due to related parties (note 17) | _ | 614 | 902 |
| Total current liabilities | _ | 197,537 | 134,559 |
| Long-term debt, excluding current installments (note 9) Obligations under capital leases, excluding current | | 8,000 | 10,000 |
| installments (note 11) | | 2,618 | _ |
| Deferred income taxes | | 23,826 | 2.934 |
| Total liabilities | _ | 34,444 | 147,493 |
| Shareholders' equity (note 14): | _ | | |
| Preference shares | | 3,105 | 2,965 |
| Ordinary shares | | 25,002 | 23,872 |
| Additional paid-in capital | | 41,964 | 40,068 |
| Retained earnings | | 528,128 | 481,151 |
| Treasury shares | | (1,320) | (759) |
| Other comprehensive income/(loss) | | (14,474) | 1,138 |
| Total shareholders' equity | - | 582,405 | 548,435 |
| Commitments and contingencies (note 16) | _ | 502,103 | - 2 10, 133 |
| Total liabilities and shareholders' equity | \$ | 814,386 | 695,928 |
| See accompanying notes to consolidated financial statements Alexander Nikonov | | Serge | ei Alexeev |
| Vice-president on finance and economy, CFO | | _ | accountant |
| rice president on finance and economy, or o | | Citte | accommun |

Consolidated Statements of Income For the Six months Ended June 30, 2003 and 2002 (in thousands U.S. dollars, except per share data)

| | Six months ended June 3 | | |
|--|-------------------------|------------------|--------------------------|
| | | 2003 | 2002 |
| | _ | | |
| Sales | \$ | 368,869 | 384,930 |
| Excise taxes | _ | (32,816) | (28,558) |
| Net sales | | 336,053 | 356,372 |
| Cost of goods sold | _ | 176,714 | 182,164 |
| Gross profit | | 159,339 | 174,208 |
| Selling, general and administrative expenses | | 74,579 | 64,291 |
| Operating income | _ | 74,579 84,760 | <u>64,291</u> 109,917 |
| Other income (expense) | | | |
| Equity in income of affiliates | | 961 | 1,781 |
| Interest income | | 498 | 2,729 |
| Interest expense (note 12) | | (966) | (634) |
| Other expense, net | | (1,784) | (809) |
| Foreign currency income/(loss) | | 2,167 | (2,085) |
| Income before income taxes and minority | _ | _,,- | (=,***) |
| interest | | 85,636 | 110,899 |
| Income taxes (note 13) | _ | 21,229 | 23,070 |
| Income before minority interest | _ | 64,407 | 87,829 |
| Minority interest | | - | 12,954 |
| Net income before cumulative effect of a | _ | | |
| change in accounting principle | | 64,407 | 74,875 |
| Cumulative effect on prior years of retroactive application of depreciation for kegs | | - | (2,796) |
| Net income | _ | 64,407 | 72,079 |
| | Ψ_ | 04,407 | 12,017 |
| Basic earnings per share before cumulative effect of | | 0.50 | 0.66 |
| accounting change Accounting change | | 0.30 | |
| Basic earnings per share (note 18) | _ | 0.50 | $\frac{(0.03)}{0.63}$ |
| Basic earnings per snare (note 18) | _ | 0.30 | 0.03 |
| Diluted earnings per share before cumulative effect of | | | |
| accounting change | | 0.50 | 0.66 |
| Accounting change | | _ | (0.03) |
| Diluted earnings per share (note 18) | | 0.50 | 0.63 |
| | _ | | |

See accompanying notes to consolidated financial statements.

OAO BALTIKA BREWERY

AND SUBSIDIARIES

Consolidated Statement of Shareholders' Equity and Comprehensive Income For the Six months Ended June 30, 2003 and Year Ended December 31, 2002 (in thousand U.S. dollars)

| | Preference shares | Ordinary shares | Additional paid-in capital | Retained earnings | Treasury shares | Other comprehensive Income | Total shareholders equity |
|--|-------------------|-----------------|----------------------------|---------------------|-----------------|----------------------------|---------------------------------|
| Balances at January 1, 2002 \$ Net income | 2,963 | 23,530 | - | 370,097 137,054 | (463) | - | 396,127 137,054 |
| Net treasury stock acquired Shares issued Comprehensive | 2 | 342 | 40,068 | | (296) | | (463) 40,412 |
| income Dividends declared Preference | | | | | | 1,138 | 1,138 |
| shares Ordinary shares | | | | (3,639) (22,361) | | | (3,639) (22,361) |
| Balances at December 31, 2002 \$ Net income Net treasury stock | 2,965 | 23,872 | 40,068 | 481,151 64,407 | (759) | 1,138 | 548,435 64,407 |
| acquired Cumulative | | | | | (561) | | (561) |
| translation adjustment Comprehensive | | | | | | (16,080) | (16,080) |
| income Translation | | | | 1,952 | | 414 | 2,366 |
| difference Dividends declared Preference | 140 | 1,130 | 1,896 | 22,007 | | 54 | 25,227 |
| shares Ordinary shares | | | | (5,409) (35,980) | | | (5,409) (35,980) |
| Balances at June 30, 2003 | 3,105 | 25,002 | 41,964 | 528,128 | (1,320) | (14,474) | 582,405 |

See accompanying notes to consolidated financial statements.

Consolidated Statements of Cash Flows For the Six months Ended June 30, 2003 and 2002 (in thousand U.S. dollars)

| | June 30, | |
|---|-------------|----------|
| | 2003 | 2002 |
| Net cash provided by operating activities (note 15) | 94,790 | 123,132 |
| Cash flows from investing activities: | | |
| Capital expenditures | (84,819) | (44,719) |
| Acquisition of subsidiary net of cash acquired | (489) | - |
| Proceeds on disposal of fixed assets | 5,378 | 315 |
| Purchase of investment securities | - | - |
| Additional contribution to associate | - | - |
| Purchase of bank promissory notes | 4,298 | (22,080) |
| Net change in loans made to third parties | 576 | (825) |
| Net cash used in investing activities | (75,056) | (67,309) |
| Cash flows from financing activities: | | |
| Bank indebtedness | 808 | (7,198) |
| Dividends paid | (15,572) | (14,168) |
| Dividends paid to minority | - | (3,313) |
| Proceeds from operations with treasury shares | (510) | 463 |
| Principal payments under capital lease obligations | (436) | - |
| Proceeds from long-term borrowings | · · · · · - | - |
| Repayments of long-term borrowings | (2,000) | (2,000) |
| Net cash used in financing activities | (17,711) | (26,216) |
| Translation difference | 67 | - |
| Increase/(decrease) in cash and cash equivalents | 2,090 | 29,607 |
| Cash and cash equivalents, beginning of year | 12,844 | 16,414 |
| Cash and cash equivalents, end of year | \$ 14,934 | 46,021 |

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(1) Summary of Significant Accounting Policies and Practices

(a) Description of Business

OAO Baltika Brewery (the "Company") is an open joint-stock company incorporated under Russian legislation and was registered on 21 July 1992, and through a controlling interest in three companies (referred to collectively as the "Group"), produces beer and mineral water. Other services it renders include the transport and distribution of Group products.

The Company's ordinary shares are 81% owned and controlled by Baltic Beverages Holding AB. The reminder of the ordinary shares are widely held.

The Company's preference shares are 14% owned and controlled by Baltic Beverages Holding AB. The reminder of the preference shares are widely held.

As at reporting period end the Company consists of five production plants: Baltika-Saint-Petersburg, Baltika-Tula, Baltika-Rostov, Baltika-Samara and Baltika-Khabarovsk and four subsidiaries: OOO Baltika-Moscow, OOO Leasing-Optimum, OOO Universalopttorg and Baltika Deutschland GmbH.

Most of the Group's customers are located in Russia. The Group's raw materials are readily available, and the Group is not dependent on a single supplier or only a few suppliers.

(b) Effects of the Russian business environment on activities in Russia

The Russian Federation has been experiencing political and economic change which has affected, and may continue to affect, the activities of enterprises operating in this environment. Consequently, operations in the Russian Federation involve risks, which do not typically exist in other markets.

The accompanying financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of Baltika Brewery and subsidiaries. The future business environment may differ from management's assessment.

(c) Convertibility of the Rouble

The Russian rouble is not a convertible currency outside the Russian Federation and, accordingly, any conversion of Russian rouble amounts to US dollars should not be construed as a representation that Russian rouble amounts have been, could be, or will be in the future, convertible into US dollars at the exchange rate shown, or at any other exchange rate.

(d) Functional and reporting currency

On January 1, 2003, the economy of the Russian Federation ceased to be considered highly inflationary. The Company's balance sheet at January 1, 2003 was translated at the current exchange rate prevailing at January 1, 2003 to establish a new rouble functional currency basis. The differences between the new rouble functional currency basis and the tax basis represent temporary differences, for which deferred taxes were recognized. The effects of recognizing such deferred taxes were included as an adjustment to accumulated other comprehensive income, a component of

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

stockholders' equity (see Note (13) "Income taxes").

For the purposes of these financial statements, management has elected to use the United States dollar ("USD") as the reporting currency.

Beginning January 1, 2003, the functional currency amounts are translated into the reporting currency using the period-end rates for assets and liabilities and period weighted average rates for revenues, expenses, gains and losses. Rouble to USD exchange rates used at June 30, 2003 and December 31, 2002 were 30.35 and 31.78 roubles to 1 USD, respectively. As a result of these procedures, a cumulative translation adjustment is recorded as a component of accumulated other comprehensive income.

(e) Comparative information

Prior period amounts are presented in USD and have been translated from the Russian rouble denominated accounts in accordance with the highly inflationary economy accounting prescribed by Statement of Financial Accounting Standards No. 52 ("SFAS 52"), "Accounting for Foreign Currency Translation". Under this method, monetary assets and liabilities denominated in roubles are translated into USD at the prevailing period end exchange rate. All other assets and liabilities are translated at historic exchange rates. Revenues, expenses and cash flows have been translated, where practicable, at historic rates as of the date of the transaction. Otherwise, revenues, expenses and cash flows have been translated using reporting period average rates. Foreign currency gains and losses resulting from the use of these different rates are included in the statement of operations.

(f) Principles of Consolidation

Subsidiary companies are those companies in which the Company directly or indirectly holds more than 50% of the voting rights and is able to exercise control. Subsidiary companies have been fully consolidated from the date the Company acquired control. Minority interests in the income and assets and liabilities of the subsidiaries are disclosed separately.

As at June 30, 2003, the subsidiary companies which are included in the consolidation, consist of the following:

| Name | Nature of Business | Country of Incorporation | Ownership |
|--------------------------|---------------------------------|--------------------------|-----------|
| OOO Baltika-Moscow | Distribution of Baltika beer | Russia | 100.00% |
| OOO Leasing-Optimum | Lessor's activity | Russia | 100.00% |
| OOO Universalopttorg | Lessor's activity | Russia | 100.00% |
| Baltika Deutschland GmbH | Distribution of Baltika beer | Germany | 100.00% |

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

OOO Universalopttorg (Voronezh) is an entity that owns a warehouse and office building in Voronezh and derives its revenues from letting these premises. OOO Universalopttorg was acquired by the Group in June, 2003 for approximately \$490 th.

Associated companies are those companies over which the Group can exercise significant influence, but which it cannot control. Associated companies are accounted for by the equity method. As at June 30, 2003, the only associated company is a company founded in conjunction with the Soufflet group - ZAO Malterie Soufflet Saint-Petersburg (Soufflet). This company produces malt.

(g) Cash Equivalents

Cash equivalents of \$14,934 th. and \$12,844 th. at June 30, 2003 and December 31, 2002, respectively, consist of bank balances and short-term certificates of deposit held in local banks. For purposes of the consolidated statements of cash flows, the Group considers all short-term deposits to be cash equivalents.

(h) Loans Receivable

Loans receivable are recorded at cost, less the related allowance for impaired loans receivable. Management, considering current information and events regarding the borrowers' ability to repay their obligations, considers a loan to be impaired when it is probable that the Group will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered to be impaired, the amount of the impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate. Impairment losses are included in the allowance for doubtful accounts through a charge to bad debt expense.

(i) Inventories

Inventories are stated at the lower of cost or market value. Cost is determined using the weighted average method for all inventories.

(i) Investment Securities

Investment securities at June 30, 2003 consist of equity securities. The Group classifies its equity securities as available-for-sale.

Available-for-sale securities are recorded at fair value. Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are excluded from earnings and are reported as a separate component of other comprehensive income until realized. Realized gains and losses from the sale of available-for-sale securities are determined on a specific identification basis.

A decline in the market value of any available-for-sale security below cost that is deemed to be other than temporary results in a reduction in carrying amount to fair value. The impairment is charged to earnings and a new cost basis for the security is established. Premiums and discounts are amortized or accreted over the life of the related available-for-sale security as an adjustment to yield using

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

the effective interest method.

(k) Derivative Instruments and Hedging Activities

In June 1998 the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Certain Hedging Activities." In June 2000 the FASB issued SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activity, an Amendment of SFAS 133." SFAS No. 133 and SFAS No. 138 require that all derivative instruments be recorded on the balance sheet at their respective fair values. SFAS No. 133 and SFAS No. 138 are effective for all fiscal quarters of all fiscal years beginning after June 30, 2000; the Group adopted SFAS No. 133 and SFAS No. 138 on January 1, 2001. Financial assets and liabilities as at June 30, 2003 were re-measured to fair values in accordance with the provisions of SFAS No. 107 (see note (19).

(1) Investments in Affiliated Companies

Investments in the common stock of affiliated companies are accounted for by the equity method. The Group would recognize a loss when there is a loss in value in the investment.

(m) Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation on plant and equipment is calculated on the straight-line method over the estimated useful lives of the assets as follows.

| Asset | Estimated useful lives |
|-------------------------|------------------------|
| Buildings | 40 years |
| Construction | 25-50 years |
| Machinery and equipment | 6-10 years |
| Trucks | 6 years |
| Other | 5-10 years |

(n) Leased assets

Leases under which the Group assumes substantially all the risks and rewards of ownership are classified as capital leases. Plant and equipment acquired by the way of capital lease is stated at an amount equal to the lower of its fair value or the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses (refer to note (1)(r)).

Payments for operating leases, under which the Group does not assume substantially all the risks and rewards of ownership, are expensed in the period they are incurred.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(o) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

(p) Pension and Other Postretirement Plans

The Company and its subsidiaries make contributions to the Pension Fund of the Russian Federation as required by Russian law. The contributions amount to 26% of gross salaries and are expensed as incurred. The Group has not recorded any commitments payable to management or employees on retirement.

(q) Use of Estimates

Management of the Group has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

(r) Impairment of Long-Lived Assets and Long-Lived Assets to Be Disposed Of

Long-lived assets, such as property, plant and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognised by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

Goodwill and intangible assets not subject to amortization are tested annually for impairment. An impairment loss is recognised to the extent that the carrying amount exceeds the asset's fair value.

(s) Revenue Recognition

The Group recognizes revenue on sales when products are shipped and the customer takes ownership and assumes risk of loss. Revenues are stated net of value-added taxes charged to customers.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(t) Commitments and Contingencies

A considerable degree of uncertainty currently exists in the Russian Federation with regard to the direction of domestic economic policy, regulatory policy and political developments. Group management is unable to predict what changes in conditions may occur and what effect such changes may have on the financial statements.

As Russian commercial legislation, and tax legislation in particular, contains provisions which can be interpreted in more than one way, and due to the tax authorities' practice, as developed in a generally unstable environment, of arbitrarily judging business activities and arbitrarily classifying enterprises' activities where the regulatory basis for such a decision is insufficient, management's judgment of the Group's business activities may not coincide with the tax authorities' interpretation of these same activities.

Management is not currently aware that any situations exist which may be challenged by the tax authorities which have not already been reflected in the financial statements. However, if a particular treatment was to be challenged by the tax authorities, significant penalties may be imposed on the Group. Although the actual amount of tax due on a transaction may be minimal, penalties can be charged at 20% of the value of the outstanding tax amount and also include interest accrued thereon at 1/300 of Central Bank of Russia interest rate per day.

The Group is affected by political, legislative, fiscal and regulatory developments in Russia and also to physical risks of various kinds. The nature and frequency of the developments and risks, which are not covered by insurance, as well as their effect on the future operation and earnings are not predictable. The occurrence of significant losses and impairments associated with facilities could have a material effect on the Group's operations and no provisions for self-insurance to cover such items are incorporated into these financial statements.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(2) Trade Receivables

Trade receivables at June 30, 2003 and December 31, 2002 consist of the following:

| | <u>Ju</u> | ne 30, 2003 | December 31, 2002 |
|------------------------------------|-----------|-------------|----------------------|
| Trade receivables | \$ | 27,630 | 7,368 |
| Less: allowance for doubtful debts | | (603) | (344) |
| | \$ | 27,027 | 7,024 |

(3) Loans Receivable

Loans receivable at June 30, 2003 and December 31, 2002 consist of the following:

| Current: | Jui | ne 30, 2003 | December 31, 2002 |
|-----------------------------------|-----|-------------|----------------------|
| | | 22 | 110 |
| Other loans receivable | | 33 | 110 |
| | \$ | 33 | 110 |
| Long-term: | | | |
| Loan receivable from OAO Krinitsa | \$ | 10,388 | 10,408 |
| | \$ | 10,388 | 10,408 |

See note (16) Legal proceeding below for more details covering the OAO Krinitsa Loan.

(4) Inventories

Inventories are stated at the lower of cost or market value and are calculated using the weighted-average method. Inventory consists of the following:

| | Jui | ne 30, 2003 | December 31, 2002 |
|----------------------------|-----|-------------|----------------------|
| Raw materials and supplies | \$ | 54,593 | 40,634 |
| Work in progress | | 9,300 | 6,894 |
| Finished goods | | 18,960 | 11,055 |
| | \$ | 82,853 | 58,583 |

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(5) Prepayments and other receivables

Prepayments and other receivables at June 30, 2003 and December 31, 2002 consist of the following:

| | June 30, 2003 | December 31, 2002 |
|-----------------------|---------------|----------------------|
| VAT receivable | \$ 39,486 | 39,948 |
| Profit tax receivable | 339 | 14,044 |
| Advances to suppliers | 10,409 | 8,728 |
| Bank promissory notes | - | 4,228 |
| Other | 6,395 | 5,303 |
| | \$ 56,629 | 72,251 |

(6) Investment Securities

Investment securities at June 30, 2003 consist of equity securities in Menatep Bank and Bin Bank. All investment securities are classified as available-for-sale.

(7) Investments in Affiliated Companies

Investments in affiliated companies consist of 30% of the common stock of Soufflet, malt producing company. This investment has been accounted for under the equity method.

(8) Property, plant and equipment

Property and equipment at June 30, 2003 and December 31, 2002 consists of the following:

| | June 30, 2003 | December 31, 2002 |
|--------------------------------|---------------|----------------------|
| Buildings | \$ 154,708 | 107,300 |
| Machinery and equipment | 489,785 | 368,020 |
| Kegs | 16,299 | 12,336 |
| Construction in progress | 108,548 | 165,084 |
| Less: accumulated depreciation | (158,173) | (127,052) |
| | \$ 611,167 | 525,688 |

Property and equipment includes production equipment amounting to \$45,295 th. and \$46,908 th. (by net book value) at June 30, 2003 and December 31, 2002 that has been pledged under a long term loan agreement with the EBRD.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(9) Long-Term Debt

Long-term debt at June 30, 2003 and December 31, 2002 consists of the following:

| | - | June 30, 2003 | December 31, 2002 |
|---|----|---------------|----------------------|
| Borrowings under financing agreement with EBRD, LIBOR interest plus margin, payable | | | |
| each month, principal due November 2006 | \$ | 12,041 | 14,012 |
| Total long-term debt | • | 12,041 | 14,012 |
| Less current installments | | (4,041) | (4,012) |
| Long-term debt, excluding current installments | \$ | 8,000 | 10,000 |

In 1999, the Group entered into a financial agreement with EBRD that permitted the Group to borrow up to \$40,000 th., bearing interest at LIBOR plus a margin percentage. Borrowings under the financing agreement were to be repaid in ten equal semi-annual installments commencing 28 November 2001.

Due to a change in the Group's cash flow requirement the Bank has agreed to amend the financial agreement. The long-term loan facility was changed into revolving credit facility with the loan amount not exceeding \$14,000 th. The loan amortization schedule was left unchanged. The respective agreements were signed on November 14, 2002.

Under the terms of this borrowing agreement the Group is required to follow the specified levels of cash flow in relation to the amounts borrowed in order to be able to declare or pay dividends, distribute any of its share capital, purchase, redeem or acquire any of its shares, or make any payment of principal on any subordinated debt.

(10) Short-term debt

Short-term debt at June 30, 2003 and December 31, 2002 consists of the following:

| | June 30, 2003 | December 31, 2002 |
|---|-----------------------|----------------------|
| Current portion of long-term debt Short term loans payable | \$ 4,041 69,670 | 4,012 65,754 |
| Short-term debt, including current installments of long-term debt | \$ 73,711 | 69,766 |

As at June 30, 2003 an amount of \$69,670 th. has been drawn at interest rates between 3,26% and 4,43% on US dollar denominated loans and 3,5% on rouble denominated loans.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(11) Obligations under capital lease

The Group is obligated under capital lease covering certain machinery and equipment that expire within the next three years. At June 30, 2003 and December 31, 2002 the gross amount of plant and equipment and related accumulated amortisation recorded under capital leases were as follows:

| | Jui | ne 30, 2003 | December 31, 2002 |
|-------------------------------|-----|-------------|----------------------|
| Machinery and equipment | \$ | 3,637 | - |
| Less accumulated amortization | | - | |
| | \$ | 3,637 | |

Amortization of assets held under capital leases is included with depreciation expense.

Future minimum capital lease payments as of June 30, 2003 are:

| Year ending December 31 | Capital leases |
|--|------------------------------------|
| 2003 2004 2005 2006 | \$ 772 1,481 1,401 669 |
| Later years | - |
| Total minimum lease payments | 4,323 |
| Less: amount representing interest (at rates approximating LIBOR+5%) | (396) |
| Present value of net minimum capital lease payments | 3,927 |
| Less current instalments of obligations under capital leases | 1,309 |
| Obligations under capital leases, excluding current instalments | \$ 2,618 |

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(12) Interest expense

The Group capitalizes interest cost as a component of the cost of construction in progress. The following is a summary of interest cost incurred during six months 2003 and 2002:

| | Six months ended June 30, | | |
|---|---------------------------|------|--|
| | 2003 | 2002 | |
| Interest cost capitalized Interest cost charged to income | \$ 813 966 | 634 | |
| Total interest cost incurred | \$ 1,779 | 634 | |

(13) Income Taxes

Income tax expense attributable to income from continuing operations consists of:

| | _ | Current | Deferred | <u>Total</u> |
|--------------------------------|------|---------|-----------------|--------------|
| Six months ended June 30, 2003 | \$_ | 17,433 | 3,796 | 21,229 |
| Six months ended June 30, 2002 | \$ _ | 20,561 | 2,509 | 23,070 |

The Group's applicable tax rate as at June 30, 2003 and 2002 is the corporate income tax rate of 24.00%. The rate used for measuring deferred tax as at June 30, 2003 and 2002 was 23,60% (6.00% for investments in Soufflet) and 17.87% (6.00% for investments in Soufflet) respectively.

Due to the fact that starting January 1, 2003, the economy of the Russian Federation ceased to be considered highly inflationary (see note (1) (d)) the differences between the new rouble functional currency basis and the tax basis represent temporary differences, for which additional deferred taxes liability of \$16,080 th. as of January 1, 2003 is recognized. The effects of recognizing such deferred taxes were included as an adjustment to accumulated other comprehensive income, a component of stockholders' equity.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

Reconciliation of effective tax rate:

| | Six months ended June 3 | | ed June 30, |
|---|-------------------------|--------|-------------|
| | _ | 2003 | 2002 |
| Computed "expected" tax expense Increase (reduction) in income taxes resulting from: | \$ | 20,553 | 26,616 |
| Adjustment to Deferred tax assets and liabilities for enacted changes in tax laws and rates Tax concessions granted in respect of local portion of | | (846) | 3,668 |
| tax | | (74) | - |
| Tax concessions granted in respect of local portion of | | ` / | |
| tax for excise payers | | - | (1,200) |
| Tax effect of non-deductible expenditures | | 1,450 | 1,181 |
| Other, net | | 146 | (7,195) |
| | \$ | 21,229 | 23,070 |

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at June 30, 2003 and December 31, 2002 are presented below.

| | - | June 30, 2003 | December 31, 2002 |
|--|----|---------------|----------------------|
| Deferred tax assets/(liabilities): | | | |
| Accounts receivable, principally due to allowance for doubtful accounts | \$ | (54) | 61 |
| Inventories, principally due to obsolete inventory written off | | 84 | 69 |
| Inventories, principally due to the differences in principles of overhead allocation | | - | (92) |
| Prepayments and other receivables, principally due to allowance for doubtful accounts | | 130 | 129 |
| Investments in affiliated companies under equity method | | (369) | (297) |
| Unrealized inter-company gain in inventory | | - | - |
| Fixed assets, principally due to different tax depreciation rates and different accounting basis | | (23,667) | (3,859) |
| Effect of recoverable within 5 years transformation base | | 1,918 | 1,585 |
| WIP and FG, principally due to different capitalisation | | | |
| rules for tax and accounting purposes | | (1,120) | (530) |
| Other | | (748) | - |
| Total gross deferred tax assets/(liabilities) | _ | (23,826) | (2,934) |
| Less valuation allowance | - | <u>-</u> | |
| Net deferred tax assets/(liabilities) | \$ | (23,826) | (2,934) |

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(14) Share capital and dividends

During 2001 and 2002 the Company was in process of reorganisation of its legal structure that was finalised on June 28, 2002 and resulted in exchange of shares held by minority shareholders in Baltika-Don and Tula Brewery into newly issued shares of Baltika.

As of June 30, 2003 the Company had authorized and issued share capital of 117,158,530 ordinary shares and 13,545,150 preference shares with a par value of 1 rouble each.

Preference shares earn dividends calculated on the basis of the nominal value multiplied by the interest rate of the Savings Bank of the Russian Federation, plus 10%. In accordance with the Company Charter, preference shares grant shareholders the following additional rights: if the Company is liquidated, the nominal value of preference shares will be returned to shareholders. Shareholders are entitled to sell their shares to the Company at their nominal value adjusted for inflation before any return is made to holders of ordinary shares.

Distributable reserves are restricted to the rouble denominated retained earnings of the Company as determined by Russian legislation.

At June 30, 2003 the dollar equivalent of the amount available for distribution for Parent company and its subsidiaries, calculated based on statutory retained earnings of consolidated financial statements of the Company in roubles with application of period end rate is \$362,316 th. (2002: \$312,464 th.).

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

The following table demonstrates declared dividends for the periods ended June 30, 2003 and December 31, 2002:

| | RUR per share | USD per share equivalent | Thousands USD |
|--|------------------|--------------------------------|------------------|
| December 31, 2002 | | | |
| Preference shares | | | |
| Final portion of dividends for 2001 (first instalment) | 4.70 | 0.15 | 2,036 |
| Final portion of dividends for 2001 (second instalment) | 3.70 | 0.12 | 1,603 |
| Total dividends declared preference | | | |
| shares in 2002 | | | 3,639 |
| Ordinary shares | | | |
| Final portion of dividends for 2001 (first instalment) | 3.65 | 0.12 | 12,556 |
| Final portion of dividends for 2001 (second instalment) | 2.85 | 0.09 | 9,805 |
| Total dividends declared ordinary | | | |
| shares in 2002 | | | 22,361 |
| June 30, 2003 | | | |
| Preference shares Dividende for 2002 (first instalment) | 4.01 | 0.16 | 2 101 |
| Dividends for 2002 (first instalment) Dividends for 2002 (second instalment) | 4.91 7.21 | 0.16 | 2,191 3,218 |
| Total dividends declared preference | 7.21 | 0.23 | 3,210 |
| shares in 2003 | | | 5,409 |
| Ordinary shares | | | |
| Dividends for 2002 (first instalment) | 3.71 | 0.12 | 14,554 |
| Dividends for 2002 (second instalment) | 5.55 | 0.18 | 21,426 |
| Total dividends declared ordinary shares in 2003 | | | 35,980 |
| | | | |

The Shareholder's meeting held on June 30, 2003 approved dividends in equivalent of \$41,389 th.

During six months 2003 the Group performed operations on repurchase and selling of ordinary and preference shares, 41,330 ordinary shares and 20,381 preference shares were purchased and 6,210 ordinary shares and 6,073 preference shares were sold. As at June 30, 2003 the balance of treasury shares amounted to 84,985 ordinary and 14,308 preference shares.

OAO BALTIKA BREWERY

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Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(15) Reconciliation of Net Income to Cash Provided by Operating activities

The reconciliation of net income to net cash provided by operating activities for six months ended June 30, 2003 and 2002 follows:

| | Six months ended June 3 | |
|---|-------------------------|----------|
| | 2003 | 2002 |
| Cash flows from operating activities: | | |
| Net income \$ | 64,407 | 72,079 |
| Adjustments to reconcile net income to net cash provided by | | |
| operating activities: | | |
| Depreciation and amortization | 26,265 | 21,166 |
| Cumulative effect of prior years of retroactive | | |
| application of depreciation for packaging material | - | 2,796 |
| (Gain)/loss on disposal of property and equipment | 1,670 | 809 |
| Undistributed income of affiliates | (961) | (1,781) |
| Minority interest | - | 12,954 |
| Changes in operating assets and liabilities: | | |
| (Increase)/decrease in trade receivables | (19,092) | (427) |
| (Increase)/decrease in prepayments | 14,185 | 6,634 |
| (Increase)/decrease in inventory | (20,865) | (12,147) |
| Increase/(decrease) in accounts payable, accrued | | |
| liabilities, taxes payable and other current liabilities | 29,502 | 21,287 |
| Increase/(decrease) in amount due to related parties | (321) | (238) |
| Net cash provided by operating activities \$ | 94,790 | 123,132 |

The Group paid \$1,420 th. and \$648 th. for interest and \$5,521 th. and \$11,894 th. for income taxes in six months 2003 and 2002, respectively.

(16) Commitments and Contingents

As at June 30, 2003, the Group had the following major capital commitments to be completed in 2003:

| Project | Amount in million USD |
|--------------------------|-----------------------|
| St. Petersburg plant | 5,4 |
| Baltika-Rostov plant | 2,5 |
| Baltika-Tula plant | 11,8 |
| Baltika-Samara plant | 0,6 |
| Baltika-Khabarovsk plant | 1,7 |
| Total | 22,0 |

Baltika-Samara started production of beer in January 2003. Its' capacity is 1,5 million Hl. Baltika-Khabarovsk started production of beer in April 2003. Its' capacity is 1 million Hl.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

Legal Proceedings in relation to Krinitsa

As at June 30, 2003 the Group is in process of claiming the total amount of the \$10.4 million loan (recorded under Loans receivable heading of the balance sheet) from OAO Krinitsa, a brewery located in Minsk, that was to be repaid by installments in early 2002.

The loan was provided to OAO Krinitsa in 2001 and was still outstanding as at June 30, 2003. Originally the loan was provided to OAO Krinitsa for the purpose of being used for reconstruction of Krinitsa plant and effecting the purchase of 50% plus one share in OAO Krinitsa share capital by Baltika Brewery.

As no share issue process had started at the date it was planned to, Baltika Brewery has claimed the installments not repaid on the due dates.

Baltika management evaluates the recoverability of the loan on a regular basis and is fully satisfied that the amount outstanding as at June 30, 2003 will be repaid in full; hence no provision for non-recoverability has been made as at June 30, 2003 due to the following:

- Baltika has won a range of court hearings that enable it to claim the amount of the loan from Krinitsa.
- The full amount of the loan is secured by a pledge of Krinitsa equipment.

During July, 2003 Krinitsa repaid approximately \$400 th. of the outstanding loan to Baltika Brewery.

Use of tax exemption

In 2002 the Company used a tax exemption with regard to the profits tax paid to St.Petersburg budget. The exemption was granted to companies located in St.Petersburg that produce products imposed by excise tax and have implemented capital investments program at a particular level prescribed by local legislation. The exemption was provided in the form of a 50% reduction to the tax rate for profits tax payable to the St.Petersburg budget. By applying this exemption, the Group reduced current tax expense in 2002 by approximately \$6,820 th.

As of June 30, 2003 this amount represents a contingent tax liability which may arise in any one of the following three years for the profits tax if this exemption claimed by the Company is not allowed by the Tax Authorities. This is because the Company acquired the right to a tax exemption which was subsequently curtailed by newer legislation, and the Company insists that this newer legislation cannot be 'retroactive' and take that right away. From a legal perspective it is not certain whether abolishing a previously granted exemption can be defined as being 'retroactive' and so the tax that the Company did not pay, believing itself to be exempt, may in fact fall due.

The application of this tax exemption has been challenged by the Tax Authorities and the total amount of exempted tax has been claimed. A range of court hearings took place but the disagreements on this issue have not been resolved by the date of the preparation of these financial statements.

The Company did not use the tax exemption during six months 2003 because one of conditions to be met for use of the exemption was not fulfilled (the Company paid less amount of taxes to local budget during

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

six months 2003 than during the same period of 2002). The Company management believes that tax exemption will be used by September 30, 2003.

Financial Guarantees

As of June 30, 2003, the Group has issued guarantees aggregating \$3.0 million on borrowings by its affiliate Soufflet. It is expected that the Group will not be required to make payments under its guarantees. The Group monitors the financial performance of its associate. No amount has been accrued for the Group's obligation under its guarantee arrangements.

(17) Related Party Transactions

In 2003 the Group purchased raw materials (i.e. malt) from Soufflet, an associate to the group amounting to a total of \$68,756 th., (w/out VAT) or 25% of total malt purchases, and 154,142 tonns, or 30% in total malt purchases by volume. Liability to Soufflet for malt as at June 30, 2003 amounted to \$614 th.

(18) Earnings per share

Basic earnings per share of common stock is calculated by dividing the income attributable to common stock by the average number of shares of common stock outstanding during the applicable period.

The calculation of diluted earnings per share of common stock takes into account the effect of obligations, such as convertible preferred stock, considering to be potentially dilutive.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

Earnings per share of common stock is as follows (in thousands U.S. dollars, except per share data):

| | Six months ended June 30, | | | | |
|--|---------------------------|-------------|---------|-------------|--|
| | 20 | 03 | 2002 | | |
| | Income | Shares | Income | Shares | |
| Net income before cumulative effect of a change in | - | | | | |
| accounting principle Preferred stock dividend | 64,407 | | 72,079 | | |
| requirements | (5,409) | | (3,639) | | |
| Basic income and shares | 58,998 | 117,158,530 | 68,440 | 108,193,940 | |
| Basic earnings per share before cumulative effect of | | | | | |
| accounting change | 0.50 | | 0.66 | | |
| Accounting change | | - | (0.03) | | |
| Basic earnings per share | 0.50 | | 0.63 | | |
| Basic income and shares | | | | | |
| Convertible preferred shares | | <u> </u> | | | |
| Diluted earnings per share | | | | | |
| before cumulative effect of | | | | | |
| accounting change | 0.50 | <u>-</u> | 0.66 | | |
| Accounting change | - | | (0.03) | | |
| Diluted earnings per share | 0.50 | | 0.63 | | |

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

(19) Fair Value of Financial Instruments

The following table presents the carrying amounts and estimated fair values of the Group's financial instruments at June 30, 2003 and December 31, 2002. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties.

| | June 30, 2003 | | December 31, 2002 | |
|------------------------------|-----------------|---------------|--------------------------|---------------|
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Financial assets: | | | | |
| Cash and cash equivalents \$ | 14,934 | 14,934 | 12,844 | 12,844 |
| Trade accounts receivables | 27,027 | 27,027 | 7,024 | 7,024 |
| Loans receivable | 10,421 | 10,421 | 10,518 | 9,169 |
| Investment securities | 322 | 322 | 310 | 310 |
| Prepayments and other | | | | |
| receivables | 56,629 | 56,629 | 72,251 | 72,251 |
| Financial liabilities: | | | | |
| Trade accounts payables \$ | 55,720 | 55,720 | 33,136 | 33,136 |
| Due to related company | 614 | 614 | 902 | 902 |
| Accrued salaries, wages | | | | |
| and benefits | 17,866 | 17,866 | 15,914 | 15,914 |
| Other liabilities | 28,989 | 28,989 | 4,073 | 4,073 |
| Long-term debt, excluding | | | | |
| current installments | 8,000 | 8,000 | 10,000 | 10,000 |
| Obligations under capital | | | | |
| leases, excluding current | | | | |
| installments | 2,618 | 2,618 | - | - |
| Short-term debt including | | | | |
| current installments of | | | | |
| long-term debt | 73,711 | 73,711 | 69,766 | 69,766 |
| Current installments of | | | | |
| obligations under capital | 4.00- | 4.0- | | |
| leases | 1,309 | 1,309 | - | - |

The carrying amounts shown in the table are included in the consolidated balance sheets under the indicated captions.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents, trade accounts receivable, prepayments and other receivables, trade accounts payable, due to related company, accrued salaries wages and benefits and other liabilities.

Notes to Consolidated Financial Statements For the Six months Ended June 30, 2003 and 2002

The carrying amounts approximate fair value because of the short maturity of these instruments.

Loans receivable: The fair value of the loan is determined as the present value of expected future cash flows discounted at the originally contracted effective interest rate. See note (15) Legal proceeding above for more details covering the OAO Krinitsa loan.

Investment securities: The fair values of equity investments are based on quoted market prices at the reporting date for those or similar investments.

Long-term debt: The carrying amounts of the Group's long-term debt approximate fair value because the loan is provided to the Group at terms currently offered in the market for similar loans of comparable maturities to like borrowers, i.e. is the loan incurs LIBOR interest plus margin.